

REMODELING TO THE HIGHEST STANDARDS

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Real Estate and Remodeling...A Good Marriage?

March 25 Lunch Features Dan O'Dell, Local Realtor

What is the future of the real estate market? How does that impact the clients of remodeling professionals who either are getting homes ready to sell or remodeling homes just purchased? Does the escalation in home prices impact a consumer to not remodel immediately? Who do realtors refer business to when a consumer says let's buy the house but let's remodel the kitchen ASAP? How can realtors and remodeling professionals work together?

Our March 25 lunch speaker is Dan O'Dell, Group O'Dell Realestate. Life change is the catalyst to any move, and no one knows that better than the O'Dell's. After a high-achieving sales career with Eastman Kodak, Dan O'Dell chose the profession of real estate sales. During a personal real estate transaction, he experienced how poor representation could devastate a family. Dan vowed to set a new standard in the real estate field after that experience.

Today, Dan and his wife, Maria, lead a consistently ranked, top 10, real estate team in city for the past 15 years. Having served nearly 4,000 families and \$1 billion dollars in sales, they've created a legacy business based in relationship selling.

KC NARI Lunch Fast Facts

Date: Thursday, March 25

Time: 11:30 – 1:00, networking begins at 11!

BUY NARI Tabletop Sponsors: Marvin and Wrap It Up

NEW Location: Doubletree by Hilton, 10100 College Blvd., Overland Park (College and 69 Highway)

Cost: \$30 at the door with ADVANCE reservations; \$35 for those companies needing to be invoiced. **Please Note: All who reserve and don't attend will be invoiced. No walk-ins will be allowed due to limited seating.** A plated meal will be served.

Deadline for Reservations is March 19. RSVP via e-mail to kcnari@RemodelingKC.com, call 913-362-8833, or register online. Go to www.RemodelingKC.com and sign up under the Events tab. **Due to COVID, safety precautions will be in place. Masks must be worn during the entire meeting unless you are sitting down to eat. Once your meal is done, masks will need to be worn throughout the meeting. We will have a limited number of seats due to the Johnson County COVID restrictions. We will not be able to accept any walk-ins.**



The President's Message

It has been said "We have two ears and one mouth so that we may listen twice as much as we speak." I remember taking a class one time on communication at my church about relationship building. We covered a book called **Listening for Heaven's Sake** by Dr. Gary Sweeten. No book has challenged me more than this one.

Going into this class I really thought that I was one of the best communicators that I knew. I mean, I had no problem offering my opinion. If someone disagreed with my opinion I was just as good letting that roll off my back and just keep moving right along. I thought it was a strength that I could engage in a conversation, without emotions, and share my two cents. I never took difficult conversations personal and was happy to offer my thoughts on anything and everything!

About 2 weeks into this book, I realized that I was an AWFUL communicator. I recall going back home and telling my wife how bad I was at listening. The book quickly pointed out a few reasons why I was able to engage people in my two favorite topics (religion and politics) and not feel threatened or afraid. The reason: I was not interested in 'listening' to them. Whether they agreed or disagreed had little impact on me because I was not taking the time to try and hear their side of the story.

While I certainly am a work in progress in listening, I have learned to not listen to the words as much as the feelings behind the words. I have found that when we try to understand and actively listen, we can get to the root of a person's needs, thoughts, or concerns. Once we get to ground zero of the root causes, the solution or remedy is much more effective and easier to administer.



Chris meet Chris! Chris Prinds, Echo Systems, (left) met Chris Peterson, MCR, CRPM, CLC, Schloegel Design Remodel, at the February chapter lunch.

This has helped me so much in my personal and business life. I cannot imagine anyone who would not like a chance to be heard. I think when we implement actively listening into our day-to-day interactions, we really have a chance to be more impactful and influential. Most of us are specialized people in our industry with specific knowledge and skills. We have an opportunity to align those gifts with consumers needing those gifts. In doing so I think we have a chance to be fulfilled both financially and emotionally!

Sincerely,

A handwritten signature in black ink that reads "Jonathan Kelly".

Jonathan Kelly
Fireplace & BBQ Center
913-383-2286
jkelly@fireplacecenterkc.com



Thanks for Working at the Johnson County Home & Garden Show!

Consumers came and were ready to remodel according to the many NARI members who exhibited at the Johnson County Home & Garden Show. NARI members manned our Ask an Expert booth and handed out the 2021 Remodeling Guides. Thanks to the following members for working a shift: Lauren Balestrieri, UDCCP, L Marie Interior Design; Allen Deuschle, CR, KC Remodel & Handyman Allen; Rob Dodson, Gutter Cover; Jill Evans, Johnson County Community College interior design student; Christine Fee, Inspired Closets; Wendall Gartman, Gartman Remodeling; Erin George, Erin George LLC; Melissa Hillard, Surface Center Interiors; Andrew Hite X/O Exteriors & Outdoors; Alysa Lyle, BCS Renovations; Bill Ruisinger, CRPM, Paint Pro; Ronnie Settles, GoliathTech KC; Chana'l Todd, Johnson County Community College interior design student; Nick Vaughn, CKBR, UDCCP, KC Home Solutions; Ron Webster, CKBR, Schloegel Design Remodel; Brian West, Echo Systems; and Jason Wright, CRS, Jason Wright Electric. Our ongoing thanks and gratitude goes to Century Marketing for storing the booth and also helping us set it up...thanks Phil Steinle and John Gilvie.

Board Minutes

March—Two applications were approved. The Board approved the NARI Next Poker Night event. Starting in April, committee and Board meetings will be held at the office or via Zoom...everyone's choice. The Staffing Committee will be posting the executive director job position around April 1 since Jan Burchett is retiring at the end of the year. Workforce Development Committee will host a virtual job fair on April 21.



Networking still happened at the February chapter lunch, just behind masks! Left to right is Greg Olerich, SpeedPro Imaging, Jason Wright, CRS, Jason Wright Electric, and Allen Deuschle, CR, Kansas City Remodel & Handyman Allen.

KANSAS CITY NARI

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Shack Built

Chair

Judy Transue, CR, CRPM, UDCP
CHC Design-Build



KC NARI MEETINGS:

All meetings will be held via Zoom.

Board Meeting

Wednesday, April 7 - 3:30 p.m.

Jonathan Kelly, 2021 President
913-383-2286, jkelly@fireplacecenterkc.com

Advocacy Committee

Thursday, April 1 - 9:00 a.m.

Peggy Bruce, Chair
913-827-9952, peggy.bruce@vwealth.com

Education Committee

Wednesday, April 14 - 11:00 a.m.

Co-Chairs - Derick Shackelford, CR, CRPM,
CLC, 913-544-4819, dericks@shackbuilt.com

John Bruce

913-859-9150, jbruce@outdoorlights.com

Ethics & By-Laws Committee

Karl Dunivent, Chair

816-343-8887, kdunivent@choicecabinetkc.com

Marketing/PR Committee

Tuesday, April 13 - 9:00 a.m.

Co-Chairs - Phil Steinle
913-696-9758, Phil@centurymarketinginc.com

Joanna Schiller

913-321-4100, joanna@abcosupplyus.com

Membership Committee

Wednesday, April 21 - 11:00 a.m.

Co-Chairs - Benita Brewer
913-339-8446, designergal@kc.rr.com
Ryan Christopher
816-965-8655, ryan@svbwoodfloors.com

Remodeled Homes Tour Committee

Tuesday, April 13 - 11:30 a.m.

Charlie Schloegel, CR, UDCP, Chair
816-361-9669, Charlie@remodelagain.com

Social Committee

Tuesday, April 6 - 11:30 a.m.

Christine Hawkins, Chair
913-915-9140, Christine.hayes@ferguson.com

Workforce Development Committee

Thursday, April 15 - 8:00 a.m.

Nick Shepard, CR, Chair
913-780-4498, nick@kchomesolutions.net



BUY NARI!

Features Marvin

Corporate Location: Warroad, Minnesota

Local Rep: Scott Maxey, 913.209.5313

www.marvin.com

At Marvin, we are driven to imagine and create better ways of living. With every window and door we make, we strive to bring more natural light and more fresh air into homes, and to create deeper connections to the natural world. We put people at the center of everything we do by designing for how people live and work and imagining new ways our products can contribute to happier and healthier homes.

As a fourth-generation, family-owned and operated company, Marvin fosters a culture committed to living our values. Our commitment to doing the right thing, working stronger together, and thinking differently inspires us to be better every day. Crafted with exceptional skill, our products deliver quality you can see, touch and feel, beauty that brings joy, and performance that stands the test of time.

Driven by a spirit of possibility, our commitment to people goes beyond the products we make. We commit to long-lasting and trusting relationships with our employees, customers, channel partners and communities.

Scott Maxey will discuss the Marvin family of brands, new products to support design changes in the industry, the company's philosophy along with Marvin's commitment to being involved with NARI.

BUY NARI!

Also Features Wrap It Up! Vehicle Wraps

7520 W Frontage Rd. Merriam KS 66203

913-948-7752, www.wrapitupkc.com

Wrap It Up! vehicle wraps increase your revenue and expand your brand. Our world's-best vehicle graphics work 24/7, 365 days a year with a one-time cost that is less than a few radio spots or a direct mail campaign. Since 2004, our in-house design, high resolution printers and professional installers provide a controlled and seamless vehicle wrap experience.

With the lowest cost per impression, vehicle wraps offer the single most cost-effective way to reach your key customer demographic, while powerfully increasing your company brand identity. At the March lunch, come learn more about the power of a mobile billboard and the latest innovations in vehicle wraps. You just might win a gift!

Have you heard about Me, the MIC?

I would like to introduce myself. I'm called MIC and it's my pleasure to meet you. Have you heard of me? Do you know what MIC stands for or what I have to offer you? My purpose is to help you connect to the KC NARI community and more. Think of it as an internal website that only KC NARI members have access to. Here are a few of the tools I offer:

- Directory of members and their employees (reps) for information and communication.
- Ability to update your company's listing that appears on the chapter website's **Member Directory page**. (Click to get to the home page of the member directory.)
- Way to post job openings and Member to Member deals (See what KC NARI members are offering other NARI members for services/products.)
- Review event information, registration, and a record of events you attend
- Pay KC NARI invoices
- And more

Want to learn more? **[Click here to see a slide presentation.](#)**

I am excited to get to know you better but to do that you will have to log into the system. How do you gain access? Go to RemodelingKC.com, click on the Industry Professionals tab, scroll to Member Login and click. Click on the words "No login created? Sign up now." or get started now by **[Clicking Here](#)**. Please use the email that the KC NARI staff has on file. In the future, we will be bringing a MIC Profile to explain in detail a feature and benefit you can access. Oh yes, by the way, MIC stands for Member Information Center. I look forward to getting to know you better. And thank you if you have already created your login.



Want a Piece of the Pie?

In 2021, the Membership Committee is hosting a member recruitment drive called Piece of the Pie, a continuation from the 2020 program.

The definition of a Piece of the Pie is a share or part of something. For example: “The business owner wanted all of his employees to have a piece of the pie, so he gave them all stock in the company as a holiday bonus.”

Kansas City NARI is going to give you \$25 CASH and a Tippin’s pie when a company joins NARI and lists you as the sponsor! But wait, it gets better! Recruit 1-3 members and get \$25 each and 3 pies; recruit 4 members and get \$150 and 4 pies; and recruit 5 new members and receive \$250 and 5 pies.



New Date Set for 23rd Annual Remodeled Homes Tour!

The Remodeled Homes Tour Committee believes that the health and safety of NARI members, consumers and the public are important now more than ever. The spring Remodeled Homes Tour has been rescheduled for September 18 & 19, 2021, with plans in place for a stronger Tour with more projects showcased.

Tour FAST FACTS

Dates: Saturday and Sunday, September 18 & 19, 2021

Hours: Saturday 10am-5pm and Sunday 11am-4pm

Tour Entry Fee: \$1100***per home—2nd & 3rd entry \$650 each (3 homes maximum a contractor can have on each Tour)

Early Bird Special: Save \$125 if entry application is turned in by July 23

Final Entry Date: July 30

Number of Attendees: Varies according to your location/project...from 200 to 800 in just 12 hours!

****If you have **never** entered a project on the Remodeled Homes Tour, take \$100 off this fee.*

Contractor Benefits:

- Only NARI members can enter a home...a KC NARI member benefit!
- It's a great way to showcase your company and give your employees bragging rights.
- Partner with your subs/suppliers to help offset costs and to help work the Tour.
- Receive a 4-color photo & project write up in the Remodeled Homes Tour program.

2021 Chapter Meetings Have Moved to Doubletree by Hilton in Overland Park

We are hosting our 2021 lunch meetings at the Doubletree by Hilton, 10100 College Blvd., Overland Park (College and 69 Highway). Mark your calendar for the remaining 2021 KC NARI chapter meetings:

Thurs., March 25

Thurs., April 22

Thurs., May 20

Thurs., June 24

Thurs., July 29

Thurs., Aug. 26

Thurs., Sept. 30

Thurs., Oct. 28

Thurs., Nov. 18

BUSINESS BUILT TOGETHER

Need some 2021 Remodeling Guides for your Showroom? We Deliver! Is your Company Information Correct on the Website?

The 2021 Remodeling Guides are out, and we've already distributed over 1,500 at the Johnson County Home & Garden Show.

1. Do you want us to bring you Remodeling Guides for your showroom? Just let us know the quantity (a box is 50 magazines) and if you need a plastic magazine holder for them.
2. Please check out the chapter website as it has been updated to match the 2021 Remodeling Guide. Check out your company information at www.RemodelingKC.com
3. Reply back to kcnari@RemodelingKC.com about remodeling guides for delivery to you and to update any website changes.

It's the 12th Annual NARI Float Trip! June 24-27

Join us June 24-27 for the adults only NARI float trip in West Plains, Missouri at the Twin Bridges Canoe Campground. Thursday is the travel day, Friday morning is the float, Friday evening is the group dinner...and the rest of the weekend is up to you! We will be floating the North Fork River. The destination has a bar with karaoke and live bands. To secure your spot contact Jerry Hillard at jerryh@agmgranite.com

Join KC NARI's Chat Room #NARI Chatroom

Ask to be a part of this group on Facebook.

#NARI Chatroom purpose: share best practices and contacts in the industry, recommend technology for industry professionals, introduce new products or services (no sales promos) and post job positions

Kansas City NARI Remodeling Companies Take Regional Honors

The National Association of the Remodeling Industry (NARI) Names 200 Regional CotY™ Winners

The National Association of the Remodeling Industry (NARI) announced the 200 Regional CotY (Contractor of the Year)™ winners in the 2021 competition, of which three are members of Kansas City NARI. Regional CotY winners now advance as finalists at the national level.

Contractors from seven regions around the country vie for CotY Awards on an annual basis. Regional winners will be honored, and national winners will be announced at NARI's CotY Awards on Friday, April 30, 2021.

All projects submitted for judging were an improvement or an addition to an existing structure. New construction projects were not eligible. Competing projects were completed between December 1, 2018, and November 30, 2020, and were not submitted in previous NARI national contests. The entries of this year's competition totaled over \$128 million worth of remodeling projects.

Congratulations to these Kansas City NARI members for winning a Regional CotY:

- **Kansas City Remodel & Handyman Allen for Basement Under \$100,000**
- **Kitchen Design Gallery for Basement Over \$250,000**
- **Renovations by Starr Homes for Residential Detached Structure**



NARI Home Time radio show guests in 2021 included Isaac Chopp and Juile McQueeny, McQueeny Associates.

Welcome New Members!

Give them a call, shoot them an email, agree to meet them at the next NARI event. Welcome them to KC NARI!

Echo Systems

Brian West

660 N. Lindenwood, Olathe, KS 66062

(913) 663-3366

bwest@echosystemsmidwest.com

www.echosystemsmidwest.com

Echo systems is the regional leader in residential home technology and lighting.

Sponsor: Charles Werr, Surface Center Interiors

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Ben Manning

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Birthered from a persistent passion for creating an experience-- the way it should be. We offer complete audio, video, integration & control solutions, as well as expert service & support.

Retention, Feedback, Recruiting... Three Great Topics for Small Business Owners!

HR-Workshop Series— In Person at the NARI office or via Zoom...your choice!

Facilitated by Karen Hughey, Founder and CEO of KR-HR

Thurs., April 1 - Essential Employee Retention Approaches to Grow Your Business

Time: 11:00-12:15 [Click Here to RSVP](#)

Employee retention is essential for any organization to meet customer needs, grow and increase revenue. Turnover costs employers 30-200% of the departing employees' annual pay. Few businesses can afford that hit to their bottom line, let alone the frustration of frequent turnover. Instead, attend this workshop to learn the essentials to retain employees so you can reach your organization's goals.

Thurs., May 6 - Giving & Receiving Feedback

Time 11:00-12:15 [Click Here to RSVP](#)

Effectively giving and receiving feedback is critical for workplaces to operate effectively. Often people have had bad experiences when receiving feedback from their manager, so they don't receive feedback well. Many managers have not received training to adjust their communication style to meet each employee's needs. Perceptions, experiences, frame of reference, to name a few, are factors that impact our ability to hear messages as intended. Subsequently, communication can often be misunderstood, resulting in hurt feelings, unclear work assignments, or expectations. This workshop teaches you some of the fundamentals for better communication and

two techniques to give feedback better so your employees can accurately receive and understand the message.

Thurs., June 3 - Recruiting People—the Best Ways to Find the Right Fit

Time: 11:00-12:30 [Click Here to RSVP](#)

Your most valuable asset is your employees. Are you doing everything right to attract and retain top talent? Further, the hiring process is full of ways employers can unknowingly ask illegal questions that put their business at risk. In this workshop, learn how to establish your interviewing process to achieve three primary objectives:

1. Reduce your risk with compliant hiring practices
2. Market your organization as a place candidates will clamor to apply to
3. Create an employee-focused approach that results in hiring engaged new hires

HR Series Costs: (You can have different employees from the same company attend the seminars.)

Member Rate: \$25 per person per seminar...or \$60 if you sign up for all three seminars

Non-member Rate: \$50 per person per seminar...or \$125 if you sign up for all three seminars

For in-person seminar, soft drinks and water as well as dessert will be provided. Bring your own lunch if you choose. RSVP Required. Limited seating at the NARI office due to COVID restrictions. By reserving and attending these seminars you agree to our COVID disclaimer. [Click Here for the COVID disclaimer.](#)

Register for Chapter Events! Call in your RSVP, 913-362-8833, or email kcnari@RemodelingKC.com OR hit the [Click Here](#) above to sign up online!



Kansas City NARI Thanks Our 2021 Corporate Sponsors

Official Sponsor

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Platinum Sponsor

MARVIN

Diamond Sponsors



Gold Sponsors



Business Built Together

REMY...Remodel of the Year

Showcasing Award Winning Local Remodeling Projects

From kitchens and bathrooms to historical renovations and outdoor living, the REMY Remodel of the Year awards from Kansas City NARI, the National Association of the Remodeling Industry, represent quality remodeling projects with attention to detail. There were 36 winning projects. The NARI REMY Awards is held annually to honor contractors for their craftsmanship, professionalism and their commitment to excellence in remodeling.

Entries for the 2020 program were judged on a 75-point system that included project overview, before and after photos, budget considerations, overall aesthetic appeal and communication with the homeowner. Winners had to score at least 64 points. All Star Awards were presented to those entries that achieved 70 or more points. Remodeling contractors and design professionals from the Greater Omaha NARI chapter judged the entries this year.

Best of Show awards were presented to 5 of the 36 projects. These five remodeling projects were judged the best in the following categories: Under \$75,000, \$75,000-\$150,000, \$150,001-\$250,000 and Over \$250,000.



Basement Over \$250,000
Gold & All Star: Kitchen Design Gallery



Bath \$25,000 to \$50,000
Gold & All Star: ALH Home Renovations



Basement Under \$100,000
Gold & All Star: Kansas City Remodel & Handyman Allen



Bath \$50,001-\$75,000
Gold: Schloegel Design Remodel



Basement Under \$100,000
Silver & All Star: ALH Home Renovations



Bath \$50,001-\$75,000
Silver: Rhino Builders Remodel + Design
Team member: Ferguson|Factory Direct Bath, Kitchen & Lighting Gallery



Bath \$75,001 to \$100,000

Gold & All Star: Schloegel Design Remodel



Designs and Plans

Gold & All Star: Schloegel Design Remodel



Bath Over \$100,000

Gold & All Star: Schloegel Design Remodel



Detached Structure

Gold & All Star: Schloegel Design Remodel



Detached Structure

Silver & All Star: Renovations by Starr Homes



Entire House \$250,001 to \$500,000

Gold & All Star: Scovell Remodeling



Entire House \$250,001 to \$500,000
Silver & All Star: Total Home Remodeling



Exterior \$100,001 to \$200,000
Gold & All Star: Shack Built



Entire House Over \$1,000,000
Gold & All Star: Renovations by Starr Homes



Exterior \$100,001 to \$200,000
Silver: Schloegel Design Remodel



Exterior Under \$50,000
Gold & All Star: Schloegel Design Remodel



Exterior Element
Gold & All Star: Outdoor Lighting Perspectives of Kansas City



Exterior \$50,000-\$100,000
Gold & All Star: Schloegel Design Remodel



Historical Renovation/ Restoration Over \$250,000
Gold & All Star: Architectural Craftsmen



Interior Remodel Under \$100,000
Gold: Schloegel Design Remodel



Interior Remodel Element Over \$30,000
Gold & All Star: Schloegel Design Remodel



Interior Remodel Under \$100,000
Silver: KC Home Solutions



Kitchen \$30,000 to \$60,000
Gold: Schloegel Design Remodel



Interior Remodel \$100,000 to \$250,000
Gold & All Star: Brackmann Construction



Kitchen \$30,000 to \$60,000
Silver: Interiors By Melody



Interior Remodel \$100,000 to \$250,000
Silver & All Star: KC Home Solutions



Kitchen \$60,001 to \$100,000
Gold & All Star: Schloegel Design Remodel



Kitchen \$100,001 to \$150,000
Gold & All Star: Schloegel Design Remodel



Room Addition \$100,000 to \$250,000
Gold & All Star: ALH Home Renovations



Landscape Design/ Outdoor Living Under \$100,000
Gold & All Star: ALH Home Renovations



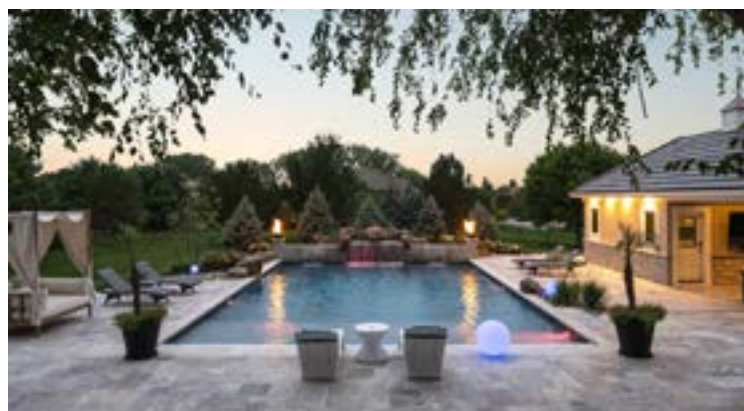
Room Addition Over \$250,000
Gold & All Star: Schloegel Design Remodel



Landscape Design/ Outdoor Living Over \$250,000
Gold & All Star: Renovations by Starr Homes LLC



Room Addition Over \$250,000
Silver & All Star: Renovations by Starr Homes



Landscape Design/ Outdoor Living Over \$250,000
Silver & All Star: Renovations by Starr Homes LLC



Universal Design - Bath
Gold & All Star: Schloegel Design Remodel



Best of Show Under \$75,000
Exterior Remodel by Schloegel Design Remodel



Best of Show Over \$250,000--Tie
Basement Remodel by Kitchen Design Gallery



Best of Show \$75,000 to \$150,000
Kitchen Remodel by Schloegel Design Remodel



Best of Show Over \$250,000--Tie
Landscape Design/Outdoor Living Remodel by Renovations
by Starr Homes



Best of Show \$150,001 to \$250,000
Room Addition by ALH Home Renovations

2020 REMY
REMODEL OF THE YEAR



CONSTRUCTION TRADES JOB FAIR

VIRTUAL EVENT

Wednesday, April 21, 2021

9:00 a.m. – 11:00 a.m. & 1:00 p.m. – 3:00 p.m. for students

4:00 p.m. – 6:00 p.m. open to public

Meet virtually with students enrolled in construction trades programs from area high schools and community colleges. Using the Airmeet platform for this virtual event, all you need is a computer with a camera and a microphone. This will allow you to see and talk with participants as they move from table to table throughout the event.

\$ 200 table top fee includes:

- Access to hundreds of construction trades students seeking part-time, full-time, or apprenticeship positions.
- Public session will provide access to adult job seekers.
- Be able to have conversations with participants to help you pre-qualify those for follow up interviews.
- Display your company logo at your tabletop.
- Promote your company as a table top participant with short description and website to job seekers prior to event.
- One event, three sessions, no setup or tear down, all from the comfort of your office.

To reserve your table, call Kansas City NARI (913) 362-8833 or email Gretchen Evans, kcnariGretchen@RemodelingKC.com. Table reservations made by March 31, 2021, will insure your inclusion on all pre-event promotional materials.

This event is brought to you in partnership with Kansas City NARI and the Home Builders Association of Greater Kansas City. Proceeds will benefit the Kansas City NARI Futures Fund and the Kansas City HBA Scholarship Fund.





Thank you to the following NARI contractor members for being a 2021 sponsor:

Master Craftsman

Architectural Craftsmen
Gartman Remodeling
Jason Wright Electric
Royal Garage Door
Schloegel Design Remodel
SERVPRO of Leavenworth & NW
Wyandotte Co. & West Topeka
Shack Built
Total Home Remodeling

Craftsman

ALH Home Renovations
All Current Electric
CHC Design-Build
Heiman Development Co.
Morgan Miller Plumbing
Outdoor Lighting Perspectives
Phoenix Renovation & Restoration
Plumbing Plus
Pyramid Roofing Company

Kansas City NARI Vision: Kansas City NARI is the premier resource for the remodeling industry and its consumers. All remodelers will want to be part of Kansas City NARI and customers will insist on contracting with our members.

Kansas City NARI Mission: Support member-focused education and encourage business relationships. To fulfill this mission, Kansas City NARI will serve its members by:

- Providing education and certification programs
- Offering networking and marketing opportunities
- Creating a public awareness that makes NARI a household name
- Growing a dynamic organization

Kansas City NARI Motto: Business built together.

Kansas City NARI Values:

- Kansas City NARI is committed to the following values as a measurement of all our actions:
- Member-focused-- Continually expand and/or improve quality services for NARI members.
- Financial Responsibility--Exercise sound financial management in the best interest of our members.
- Community Service--Foster a sense of community within the NARI membership as well as give back to the community in which we live and work.
- Cooperation--Provide an environment in which the members and leaders work cohesively for the betterment of NARI.
- Integrity--Demonstrate ethical business practices by following our Code of Ethics and showing respect for fellow members and the organization.
- Recognition--Honor the traditions that have been established of recognizing members, their companies and their employees for contributing to the professionalism of the remodeling industry.

