

## REMODELING TO THE HIGHEST STANDARDS

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### Hang on Tight - Rebound is Accelerating

*April 22 Lunch Features Economist  
Chris Kuehl*

The worry that dominated the last year is fading as the economy starts to surge on the strength of pent-up demand. Now we have those old worries to think about - everything from inflation to fiscal policy. Are we really headed for over 6% growth this year and what does that mean? Come find out more as local economist Chris Kuehl educates us about the ever changing economy.

Chris Kuehl is the managing director of Armada Corporate Intelligence. Founded by Keith Prather and Chris Kuehl in January 2001, Armada Corporate Intelligence functions as trusted strategic advisors to business executives, merging fundamental roots in corporate intelligence gathering, economic forecasting and strategy development. Chris has spoken at over 300 organizations domestically and internationally over 25 years. Chris is a frequent commentator for the media - locally and nationally. He is a regular economic/business analyst for KMBZ 980 new talk radio and KSHB-TV and has been extensively quoted in national newspapers, magazines and trade publications. He holds a Master's degree in Soviet and East European Studies, a Master's in East Asian Studies and a Ph.D. in Political Economics from the University of Kansas. He has been on the faculty of universities in the US, Hungary, Estonia, Russia, Singapore and Taiwan.

### KC NARI Lunch Fast Facts

**Date:** Thursday, April 22

**Time:** 11:30 - 1:00, networking begins at 11!

**BUY NARI Tabletop Sponsor:** McCray Lumber & Millwork

**NEW Location:** Doubletree by Hilton, 10100 College Blvd., Overland Park (College and 69 Highway)

**Cost:** \$30 at the door with ADVANCE reservations; \$35 for those companies needing to be invoiced. **Please Note: All who reserve and don't attend will be invoiced. No walk-ins will be allowed due to limited seating.** A plated meal will be served.

**Deadline for Reservations is April 19.** RSVP via e-mail to [kcnari@RemodelingKC.com](mailto:kcnari@RemodelingKC.com), call 913-362-8833, or register online. Go to [www.RemodelingKC.com](http://www.RemodelingKC.com) and sign up under the Events tab. **Due to COVID, safety precautions will be in place. Masks must be worn during the entire meeting unless you are sitting down to eat. Once your meal is done, masks will need to be worn throughout the meeting. We will have a limited number of seats due to the Johnson County COVID restrictions. We will not be able to accept any walk-ins.**



Marc Cooney, SVB Wood Floors, (left) networked with Jim Shearer, CLC, BCS Renovations, at the March NARI lunch.

# The President's Message

Well spring is here, and baseball season is upon us. Some baseball pundits say that our beloved Royals are "in it to win it" this year. We can hope we get back to those teams that brought the town together in the chase for a World Series crown.

While baseball is not as exciting or fast paced as watching Patrick Mahomes throwing a 60-yard pass downfield to Tyreek Hill, it does have a lot of little things working behind the scenes and a lot of ways to measure success of the players and teams.

In years past, an offensive player was judged on some simple metrics; AVG, HR, and RBI's. Now they have so much more, OBP, OPS, WAR, WAR+, and so on. Some of these newer stats attempt to evaluate a player's ability to not only produce but also save runs vs their peers. If you ever want to take a deeper dive, or are just looking for a good movie, I recommend "Moneyball" starring Brad Pitt. It really is a good movie on many levels, more than just baseball.

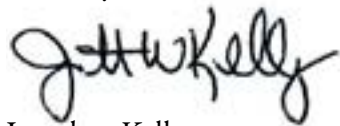
What has not changed is that every offensive player needs to make the most out of each at bat. If they do and can return home...they score. I think this applies to our professional lives as well. For me, some days are like trying to get from 1st to 2nd and 3rd but if I do not make it "home", did I really accomplish anything? Sometimes I find myself so worn out trying to circle the bases at work, my tank is often empty for my family.

Trying to balance the day to day of work and life is challenging. I wonder if sometimes we inadvertently have this backwards. I am guilty of letting good/bad days at work determine good/bad nights at home. What if we focused on having good nights at home that help create good days at work? We would probably find ourselves most effective at running the bases if it started with a good approach at home plate.

For anyone interested in studying up on this approach, there are many podcasts and books. One series I like was written by an original Kansas Citian, Cory M. Carlson, called "Win at Home First."

Thanks for your time, energy, and effort with Kansas City NARI and "Let's GO ROYALS!"

Sincerely,



Jonathan Kelly  
Fireplace & BBQ Center  
913-383-2286  
jkelly@fireplacecenterkc.com



Thanks to the Scovell Remodeling team for attending the Electrical 101 seminar at the NARI office.



Mary Thompson, CR, CRPM, Architectural Craftsmen, visited with Tim Jones, CRPM, Birkby Co., at the March lunch.



Guess who won the 50/50 at the March lunch? Lauren Balestrieri, UDCP, L Marie Interior Design. Rumor had it that she had plans to treat some NARI friends to drinks!



# Pending Applications

## ModRN Health

Jim Cook, Account Executive  
Overland Park

Health care provider since 2019

Sponsor: James Upton, Solid Ground  
Remodeling

## Purpose Driven Design KC

April Mote, Owner  
Sugar Creek

Contractor/designer since 2020

## Sash Group LLC

Aleksandar Milosevic, President  
Kansas City, KS

Contractor/retail showroom since  
2017

Sponsor: Christine Hawkins, Ferguson  
Bath, Kitchen & Lighting Gallery

## Board Minutes

**April**—The chapter received a loan through the Paycheck Protection Program. Workforce Development Committee is seeking NARI companies to host job shadowing for construction trades students. We will be offering Plumbing 101 seminars in 2nd quarter for field employees. The Board discussed creating a year-long marketing plan.



## KANSAS CITY NARI

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KCNARI@RemodelingKC.com • www.RemodelingKC.com

### President

Jonathan Kelly  
Fireplace & BBQ Center

### First Vice President

Nick Shepard, CR  
KC Home Solutions

### Second Vice President

Jason Wright, CRS  
Jason Wright Electric

### Secretary

Steve Brattin  
SVB Wood Floors

### Treasurer

Mary Thompson, CR, CRPM,  
Architectural Craftsmen

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Design

Ryan Christopher, SVB Wood Floors  
Lindsay Hicks, Habitat for Humanity of KC  
Jon Otten, Capitol Federal Savings Bank  
Derick Shackelford, CR, CRPM, CLC,  
Shack Built

### Chair

Judy Transue, CR, CRPM, UDCP  
CHC Design-Build



## KC NARI MEETINGS:

All meetings will be held in person at the  
NARI office or via Zoom...your choice!

### Board Meeting

Wednesday, May 5 - 3:30 p.m.

Jonathan Kelly, 2021 President  
913-383-2286, jkelly@fireplacecenterkc.com

### Advocacy Committee

Thursday, May 6 - 9:00 a.m.

Peggy Bruce, Chair  
913-827-9952, peggy.bruce@vwealth.com

### Education Committee

Wednesday, May 12 - 11:00 a.m.

Co-Chairs - Derick Shackelford, CR, CRPM,  
CLC, 913-544-4819, dericks@shackbuilt.com  
John Bruce  
913-859-9150, jbruce@outdoorlights.com

### Ethics & By-Laws Committee

Karl Dunivent, Chair  
816-343-8887, kdunivent@choicecabinetkc.com

### Marketing/PR Committee

Tuesday, May 11 - 9:00 a.m.

Co-Chairs - Phil Steinle  
913-696-9758, Phil@centurymarketinginc.com  
Joanna Schiller  
913-321-4100, joanna@abcosupplyus.com

### Membership Committee

Wednesday, May 19 - 11:00 a.m.

Co-Chairs - Benita Brewer  
913-339-8446, designergal@kc.rr.com  
Ryan Christopher  
816-965-8655, ryan@svbwoodfloors.com

### Remodeled Homes Tour Committee

Tuesday, May 11 - 11:30 a.m.

Charlie Schloegel, CR, UDCP, Chair  
816-361-9669, Charlie@remodelagain.com

### Social Committee

Tuesday, May 4 - 11:30 a.m.

Christine Hawkins, Chair  
913-915-9140, Christine.hayes@ferguson.com

### Workforce Development Committee

Thursday, May 20 - 8:00 a.m.

Nick Shepard, CR, Chair  
913-780-4498, nick@kchomesolutions.net





# ***BUY NARI!***

## ***Features McCray Lumber & Millwork!***

**Five lumberyards & a millwork facility serving the  
KC, Lawrence & Topeka metro markets  
913-422-1300, [www.mccraylumber.com](http://www.mccraylumber.com)**

McCray Lumber & Millwork is a family owned and operated business founded in 1947. Over the past 74 years, McCray Lumber and Millwork has grown alongside the Kansas City community. With humble roots and a passion for service, McCray Lumber and Millwork has expanded over the past seven decades, more than doubling in size and yards, helping it to become a Midwest leader in building materials supply to remodelers in the area.

McCray Lumber & Millwork is an active NARI member and was honored to receive the National Distributor of the Year Award in April 2017 at the NARI National spring business meeting in Scottsdale, AZ. They were also selected as the 2021 National Pro Dealer of the Year by HBS Dealer Magazine.

McCray Lumber & Millwork has been a chapter corporate sponsor since 2010. Gene Bosley served as the chapter president in 2015 and was instrumental in founding Kansas City NARI's Futures Fund, the charitable foundation for workforce development. Come meet some of the McCray team at the April 22 lunch and you'll have a chance to win some nice door prizes!

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## **MIC and Job Postings**

Remember me...the MIC...Member Information Center? I have been hearing that members are looking for employees to hire. As a member benefit, you can post your job openings on KC NARI's website for **FREE**...how awesome is that? Members can view job postings by clicking on the Shortcuts panel or on the News Tab.

- Log-into me and then to the Shortcuts panel (left side of the screen).
- Click on the words "Job Postings".
- Click on the button-Add Job Posting.
- Fill in fields and add an image...could be a photo or company logo.
- Set Active Dates field (towards the bottom) \*.
- Submit your posting, and someone on staff will approve it so it will display on the website.

\*Tip: these post on a week-by-week basis and began on Sunday of each week. For the job posting to display you will need to check all the weeks you want it to show by clicking on the Sunday of the calendar that shows. Note you will not be able to change the active dates once you submit the posting. If you need the active dates to change all you need to do is let someone on staff know and this will get changed for you.

To connect with me all you have to do is go to RemodelingKC.com, click on the INDUSTRY PROFESSIONALS tab, scroll to MEMBER LOGIN. I want to thank those who have already introduced themselves to me by creating their logins, [Click Here to login](#) if you are ready to connect with me again. If you have not created your login, please do, so I can help you connect better with the KC NARI community. Click on the words "No login created? Sign up now" or get started now by [Clicking Here](#). Please use the email that the KC NARI staff has on file for you.

One other tip/note if you cannot access the "Add Job Posting" button contact D.J. at [kcnariDJ@RemodelingKC.com](mailto:kcnariDJ@RemodelingKC.com) and she will get that changed for you.



Thanks to Shaun Reid, Wrap It Up, for being a BUY NARI tabletop sponsor.

## April Showers Bring May Flowers! or is it April Showers Bring New Members?

Shower us with your contacts for potential NEW NARI members and we will reach out to them. We have created a place for you to provide us with company AND contact information so that we may educate them about our fun and fabulous group of people that incorporate the Kansas City NARI Chapter. Click on this link to enter a prospective member, <https://business.remodelingkc.com/form/view/20350>.

### But WAIT... There's MORE...

Be one of the top two people to SHOWER us with the most prospective leads and win a Kohler brushed nickel shower head (**Click Here for More Information**) provided by Ferguson Bath, Kitchen and Lighting Gallery. You must complete your entries no later than April 30th to have a chance to win.

The contact link provided above may also be found on our website [www.RemodelingKC.com](http://www.RemodelingKC.com), Industry Professional, Prospective Contact Information.

Let the SHOWERING Begin! Don't forget our 2021 Piece of the Pie Contest! When a company joins and lists you as their sponsor, you win \$25 CASH and a Tippin's pie!

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## French Silk...Apple... Strawberry...Coconut Cream... Want a Piece of the Pie?

In 2021, the Membership Committee is hosting a member recruitment drive called Piece of the Pie, a continuation from the 2020 program.

The definition of a Piece of the Pie is a share or part of something. For example: "The business owner wanted all of his employees to have a piece of the pie, so he gave them all stock in the company as a holiday bonus."

Kansas City NARI is going to give you \$25 CASH and a Tippin's pie when a company joins NARI and lists you as the sponsor! But wait, it gets better! Recruit 1-3 members and get \$25 each and 3 pies; recruit 4 members and get \$150 and 4 pies; and recruit 5 new members and receive \$250 and 5 pies.

# BUSINESS BUILT TOGETHER

## 2021 Chapter Meetings Have Moved to Doubletree by Hilton in Overland Park

We are hosting our 2021 lunch meetings at the Doubletree by Hilton, 10100 College Blvd., Overland Park (College and 69 Highway). Mark your calendar for the remaining 2021 KC NARI chapter meetings:

Thurs., April 22	Thurs., Aug. 26
Thurs., May 20	Thurs., Sept. 30
Thurs., June 24	Thurs., Oct. 28
Thurs., July 29	Thurs., Nov. 18

## News to Know

- Congratulations to Jake Matthew, Builders FirstSource, and wife, Abby, on the birth of Mila Knight Matthew, February 26, weighing in at 7lbs 13oz, 20.5in long.
- Need Remodeling Guides? We will deliver them to your showroom. They are boxed with 50 per box. Please email the quantity to [kcnari@RemodelingKC.com](mailto:kcnari@RemodelingKC.com)
- Remodeling Guide distribution is happening! We have Remodeling Guides strategically located in 30 high-end grocery stores across the metro. Look for a guide when you go shopping!
- Float with your NARI Friends at the 12th Annual NARI Float Trip! Join us June 24-27 for the adults only NARI float trip in West Plains, Missouri at the Twin Bridges Canoe Campground. Thursday is the travel day, Friday morning is the float, Friday evening is the group dinner... and the rest of the weekend is up to you! We will be floating the North Fork River. The destination has a bar with karaoke and live bands. To secure your spot contact Jerry Hillard at [jhillard@agm.com](mailto:jhillard@agm.com)



## Join KC NARI's Chat Room #NARI Chatroom

Ask to be a part of this group on Facebook.

#NARI Chatroom purpose: share best practices and contacts in the industry, recommend technology for industry professionals, introduce new products or services (no sales promos) and post job positions

## 23RD Annual Remodeled Homes Tour FAST FACTS

**Dates:** Saturday and Sunday, September 18 & 19, 2021

**Hours:** Saturday 10am-5pm and Sunday 11am-4pm

**Tour Entry Fee:** \$1100\*\*\*per home—2nd & 3rd entry \$650 each (3 homes maximum a contractor can have on each Tour)

**Early Bird Special:** Save \$125 if entry application is turned in by July 23

**Final Entry Date:** July 30

**Number of Attendees:** Varies according to your location/project...from 200 to 800 in just 12 hours!

*\*\*\*If you have **never** entered a project on the Remodeled Homes Tour, take \$100 off this fee.*

### Contractor Benefits:

- Only NARI members can enter a home...a KC NARI member benefit!
- It's a great way to showcase your company and give your employees bragging rights.
- Partner with your subs/suppliers to help offset costs and to help work the Tour.
- Receive a 4-color photo & project write up in the Remodeled Homes Tour program.



# Why Do Consumers Love the Remodeled Homes Tour?

Great Survey Results from a Previous Tour!

## 1. How many Remodeled Homes Tours have you attended?

	Response Ratio
1	28.5%
2	0.0%
3	7.1%
4	0.0%
5	7.1%
5+	57.1%
<b>Total</b>	100%

## 2. Why did you attend the Tour?

	Number of Response(s)	Response Ratio
Research	7	50.0%
Fun/Leisure	5	35.7%
Other (please fill in the comment box with your reason)	2	14.2%
<b>Total</b>	14	100%
3 Comment(s)		
We are always looking for good ideas for when we get around to remodeling our kitchen. We have seen some tremendous design elements and beautiful craftsmanship.		
Inspiration for projects that may be in my future.		
To get ideas and meet the contractors. And it is fun!		

## 3. What is your next remodel project?

	Number of Response(s)	Response Ratio
Kitchen	4	28.5%
Bathroom	0	0.0%
Basement	2	14.2%
Whole House	2	14.2%
Outdoor Space	1	7.1%
Other	4	28.5%
No Responses	1	7.1%
<b>Total</b>	14	100%

## 4. Do you have any additional feedback about the Remodeled Homes Tour?

5 Response(s)

We are looking forward attending the Tour again. We have been very successful in getting to just about each house on the tours we have taken. It is usually a fun weekend.
It was a great experience!
The tour is one of my favorite weekends of the year!
I had a good experience my first time out and looking to the next go around.
My sister and I love the Remodeled Homes Tours! Love seeing remodels of existing homes. In fact, we do these tours rather than the tours of new builds that are held each spring and fall.



## New Member Minute

**Brian West, Echo Systems**

**913-521-8686, [www.echosystemsmidwest.com](http://www.echosystemsmidwest.com)**



Echo Systems is an audio video, lighting, and technology integration company. We design, install, and service AV systems in Kansas City and the Midwest, mostly in residential and some commercial projects.

### **What was a big adjustment you had to make while living through this pandemic?**

One of the biggest was converting from a primarily face-to-face relationship with homeowners, architects, builders, and designers, to a majority screen-based conversation. In the past we would typically huddle around blueprints as we worked collectively to create a technology plan. We had to adapt to life via Zoom, particularly for the educational outreach we provide to architects and designers, teaching continuing education courses about integration and aesthetic design of technology

for today's integrated spaces. We have adapted, but definitely look forward to a return to normal.

### **What are your top 3 hobbies?**

1. Music. When not working, I am the leader of a 12-piece band that has been fowling up the local music scene for over 20 years--Four Fried Chickens and a Coke. I play trumpet, and do the sound mixing and such. It started as a joke in my basement, and has led to over 800 performances around KC, with almost 73 fans not including my mom, and personal riches in excess of over \$350.
2. Fishing. It's not uncommon to get home from a band performance at 2 a.m., then leave the house at 5 to go fishing with my two adult sons. It's important to get back to nature, and only have an AM/FM radio at best for technology during those trips.
3. Netflix and Chill. That says it all.

### **Where is your dream vacation, without any budget constraints?**

A Disney/Universal overload trip with my family. It's not exotic, but our family has had 2 collective Disney/Universal vacations over our time and had a blast. We would like one more final family sugar coated holiday extravaganza.

# Giving & Receiving Feedback, Recruiting Employees...Great Topics for Small Business Owners!

**HR-Workshop Series— In Person at the NARI  
office or via Zoom...your choice!**

*Facilitated by Karen Hughey, Founder and CEO of KR-HR*

**Thurs., May 6**

**Giving & Receiving Feedback**

**Time 11:00-12:15 [Click Here to RSVP](#)**

Effectively giving and receiving feedback is critical for workplaces to operate effectively. Often people have had bad experiences when receiving feedback from their manager, so they don't receive feedback well. Many managers have not received training to adjust their communication style to meet each employee's needs. Perceptions, experiences, frame of reference, to name a few, are factors that impact our ability to hear messages as intended. Subsequently, communication can often be misunderstood, resulting in hurt feelings, unclear work assignments, or expectations. This workshop teaches you some of the fundamentals for better communication and two techniques to give feedback better so your employees can accurately receive and understand the message.

**Thurs., June 3**

**Recruiting People—the Best Ways to Find the Right Fit**

**Time: 11:00-12:30 [Click Here to RSVP](#)**

Your most valuable asset is your employees. Are you doing everything right to attract and retain top talent? Further,

the hiring process is full of ways employers can unknowingly ask illegal questions that put their business at risk. In this workshop, learn how to establish your interviewing process to achieve three primary objectives:

1. Reduce your risk with compliant hiring practices.
2. Market your organization as a place candidates will clamor to apply to
3. Create an employee-focused approach that results in hiring engaged new hires.

## HR Series Costs:

*(You can have different employees from the same company attend the seminars.)*

**Member Rate:** \$25 per person per seminar

**Non-member Rate:** \$50 per person per seminar

For in-person seminar, soft drinks and water as well as dessert will be provided. Bring your own lunch if you choose. RSVP Required. Limited seating at the NARI office due to COVID restrictions. By reserving and attending these seminars you agree to our COVID disclaimer.

**Register for Chapter Events! Call in your RSVP, 913-362-8833, or email [kcnari@RemodelingKC.com](mailto:kcnari@RemodelingKC.com) OR hit the [Click Here](#) above to sign up online!**



## Kansas City NARI Thanks Our 2021 Corporate Sponsors

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**Business Built Together**

## NARI Executive Director Job Posting

Kansas City NARI, a local chapter of the National Association of the Remodeling Industry, is a not-for-profit trade association and is the premier resource for the remodeling industry and its consumers. During the past year, the remodeling industry has been booming and is expected to continue to experience gains through 2022. This outstanding opportunity is available due to the upcoming retirement of the current executive director.

The Executive Director reports directly to the Board of Directors' officers. Together with two staff members, national association resources, and committee members, the Executive Director provides vision and leadership and is responsible for the success of the organization.

### Primary Responsibilities Highlights:

- The environment is fun and family-oriented, with people who deliver high-quality results. The Executive Director oversees the various networking, educational and outreach events along with day-to-day operations. A strategically oriented leader can enhance existing programming and introduce new opportunities for current members and enhance new membership growth.
- Recommends policies and procedures, supports, informs, educates, facilitates and advises the governing body of the chapter.
- Works closely with, supports the efforts of, informs,

educates, facilitates the success of, and advises and encourages Kansas City NARI's committees.

- Communicates with the National Association of the Remodeling Industry Headquarters (HQ) officers and staff, and other chapters to share and implement incremental chapter improvements.
- Must be available for occasional weekend and evening events and travel.

### Qualifications

- Bachelor's degree in Business, Communications, Marketing, Philanthropy, or related field preferred
- 5-10 years of non-profit leadership experience preferred.
- Minimum Education and experience qualification can be substituted with an equivalent combination of education and experience sufficient to successfully perform the essential duties of the job.

**Compensation:** This is a full-time, exempt position. We offer a competitive total compensation package, including salary commensurate with experience/qualifications, use of company vehicle, generous holidays and paid time off.

### KC NARI Executive Director indeed link

KC NARI is an Equal Opportunity Employer and seeks diversity in candidates for employment. EEO Employer W/M/Vet/Disabled/Sexual Orientation/Gender Identity.

## Solid Rock Member Profile

### *Honoring Long Time Chapter Members*

**Mike Mulich, Preferred Contracting Systems**  
**Kansas City NARI Member Since 2006**



Preferred Contracting understands the emotional toll customers go through after suffering a loss due to a fire, flood, or hail. We are a reputable company that is certified and licensed with years of experience in managing a variety of projects.  
913-341-0111 [www.preferredcontracting.com](http://www.preferredcontracting.com)

#### **How long have you been at Preferred Contracting Systems?**

I have owned PCS for 36 years and my company is in the fire and water restoration business.

#### **What do you do outside work?**

When I'm not at PCS I love to BBQ and be with my grandchildren.

#### **How did you handle the challenges of COVID at your company?**

During COVID I am proud to have been able to keep my employees and subcontractors busy.

#### **What NARI event did you enjoy attending?**

The NARI Tech Fair was very informative and I really enjoyed attending that a few years back.





## Thanks for Renewing!

The following companies renewed their membership in 1st quarter 2021.

ABCO Supply 2 year member  
AFC Heating and Cooling 5 year member  
ALH Home Renovations, LLC 19 year member  
All Pro Concrete Design 4 year member  
Allen Company, LLC 4 year member  
All-Weather Window, Doors & Siding/Andersen Windows 24 year member  
Apex Tile and Flooring 5 year member  
Arrow Renovation 5 year member  
Asher Builders Inc 3 year member  
Atronic Alarms 12 year member  
Better Business Bureau 34 year member  
Blossom Spaces LLC 4 year member  
Brackmann Construction, Inc. 19 year member  
Broan-Nutone, LLC/Best 5 year member  
By The Blade, LLC 4 year member  
Cabinet Reface 19 year member  
Century Marketing, Inc. 16 year member  
CMP Construction, Inc. 4 year member  
Collective Design Studio 1 year member  
Comfort Remodel 3 year member  
Crown Cabinetry 5 year member  
CSW 14 year member  
Duct Doctor USA of Kansas City 5 year member  
Factory Direct Appliance, a Ferguson Enterprise 27 year member  
Ferguson|Factory Direct Bath, Kitchen & Lighting Gallery 25 year member  
Fountain Glass, Inc. 15 year member  
Fresh Coat Paint & Stain, LLC 3 year member  
Good Earth Water Gardens 4 year member  
Great Southern Wood Preserving 6 year member  
Habitat for Humanity of Kansas City ReStore 18 year member  
Home Depot 15 year member  
HomeAdvisor 2 year member  
Independence School District 5 year member  
J III Enterprises, Inc. 1 year member  
Jason Wright Electric 9 year member  
Johnson County Community College 5 year member  
Johnson County Siding & Window Co., Inc. 13 year member  
Kansas City Homes & Style 6 year member  
Kansas City Kansas Community College 6 year member  
KC Deck Pro 5 year member  
KC Home Solutions 5 year member  
Kenny's Tile & Flooring 10 year member  
Kohler Company 9 year member  
Lee Drywall, Plaster & Stucco LLC 31 year member

Marvin 4 year member  
Midwest Kitchens, LLC 2 year member  
Millard Lumber 5 year member  
Morgan-Wightman Supply 8 year member  
NiteLites of Kansas City Outdoor Lighting 4 year member  
Owen Lumber Co. 21 year member  
Pearce PR 1 year member  
PierMagic Foundation Specialists 1 year member  
Ply Gem Siding Group 7 year member  
Prairie Design Build 8 year member  
Preferred Contracting Systems 15 year member  
Prime Capital Investment Advisors, LLC 9 year member  
Profile Cabinet, Stone & Design 9 year member  
Reilly Insurance - Commercial Insurance & Benefits 5 year member  
Reliance Construction Group 5 year member  
Remodel Moore 6 year member  
Renewal by Andersen 14 year member  
Renovations, Etc. LLC 20 year member  
ReTouch Design-Build-Renovate 10 year member  
Roundtree Remodeling 16 year member  
Saints Painting LLC 6 year member  
Schutte Lumber Co. 15 year member  
Stevermer Co. 19 year member  
Stucco Repair Specialists, LLC 13 year member  
Stumpff HomeWorks, LLC 5 year member  
Teague Electric Construction Inc. 11 year member  
The Remodeling Pro 14 year member  
Tradesmen International 1 year member  
Wausau Supply Company 8 year member  
Weather Shield Windows and Doors 1 year member



Thanks to Scott Maxey, Marvin, for being a BUY NARI tabletop sponsor.



# CONTINUING EDUCATION TRAINING AWARD

JCCC Continuing Education has funding available to eligible students.  
These funds may cover up to 100% of your tuition for CE courses!



## ARE YOU UNEMPLOYED OR UNDEREMPLOYED? ARE YOU LOOKING FOR A BETTER JOB?

Whether you need to reskill or upskill, JCCC Continuing Education is here to help you enhance your résumé and increase your value in the workplace.

**You could be eligible for up to \$10,000 in training per calendar year.**

## HOW DO I QUALIFY?

You must:

- Be unemployed OR
- Have a FAFSA EFC of 14000 or lower
- AND
- Be eligible to work in the United States and
- Be a resident of Kansas or Missouri

## BUSINESSES CAN QUALIFY TOO.

Has COVID-19 impacted your business?

**Your business could qualify for up to \$25,000 in employee training per calendar year.**

To qualify, your business must:

- Demonstrate the impact of COVID-19
  - Examples of proof of impact:
    - PPP Loan
    - EIDL Loan
    - Employee Layoffs
    - Employee Furloughs
    - Revenue Decline of at least 20%
- Be approved by the JoCo Works program

OR

## APPLY TODAY! IT'S EASY!

Your application can be approved in as little as one day.

Request an application by emailing **CECARES@jccc.edu**

## THANKS TO OUR PARTNERS

Continuing Education Training Awards are generously funded through a variety of sources, including:

- U.S. Department of Education Higher Education Emergency Relief Funds
- JoCo Works, Workforce Partnership, and Johnson County
- JCCC Foundation



# Thank you to the following NARI contractor members for being a 2021 sponsor:

## Master Craftsman

Architectural Craftsmen  
Gartman Remodeling  
Jason Wright Electric  
Royal Garage Door  
Schloegel Design Remodel  
SERVPRO of Leavenworth & NW  
Wyandotte Co. & West Topeka  
Shack Built  
Total Home Remodeling

## Craftsman

ALH Home Renovations  
All Current Electric  
CHC Design-Build  
Heiman Development Co.  
Morgan Miller Plumbing  
Outdoor Lighting Perspectives  
Phoenix Renovation & Restoration  
Plumbing Plus  
Pyramid Roofing Company

**Kansas City NARI Vision:** Kansas City NARI is the premier resource for the remodeling industry and its consumers. All remodelers will want to be part of Kansas City NARI and customers will insist on contracting with our members.

**Kansas City NARI Mission:** Support member-focused education and encourage business relationships. To fulfill this mission, Kansas City NARI will serve its members by:

- Providing education and certification programs
- Offering networking and marketing opportunities
- Creating a public awareness that makes NARI a household name
- Growing a dynamic organization

**Kansas City NARI Motto:** Business built together.

### Kansas City NARI Values:

- Kansas City NARI is committed to the following values as a measurement of all our actions:
- Member-focused-- Continually expand and/or improve quality services for NARI members.
- Financial Responsibility--Exercise sound financial management in the best interest of our members.
- Community Service--Foster a sense of community within the NARI membership as well as give back to the community in which we live and work.
- Cooperation--Provide an environment in which the members and leaders work cohesively for the betterment of NARI.
- Integrity--Demonstrate ethical business practices by following our Code of Ethics and showing respect for fellow members and the organization.
- Recognition--Honor the traditions that have been established of recognizing members, their companies and their employees for contributing to the professionalism of the remodeling industry.

