

REMODELING TO THE HIGHEST STANDARDS

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October 28 Lunch: Show Your Kansas City NARI Pride for Doug King, CR, UDCP, Chair of the NARI National Board

Come to the Thursday, October 28 lunch and hear from National Chair of the Board Doug King, CR, King Contracting, St. Petersburg, FL. Find out the many benefits that NARI offers members.

Doug King, CR, UDCP, joined the Tampa Bay area chapter of NARI in 2008. He served as the local president twice. He began serving on the national Board, serving as secretary in 2018, and moved up the ranks to serve as President in 2020 and Chair of the Board this year. He won the NARI "AIM" Award in 2009 and 2010 for recruiting the most new members to the Tampa chapter. He has won over 20 local CoTY awards, including 12 1st place awards, as well as winning 4 Regional 1st Place CoTY awards and one National 1st Place CoTY award. In his free time Doug enjoys boating (racing sailboats, fishing and cruising), Chili Cook-Offs and traveling. He will discuss:

- Certification
- Home Depot and other benefits
- Regional meetings and educational programs

KC NARI Lunch Fast Facts

Date: Thursday, October 28

Time: Lunch is 11:30 –1:00, networking begins at 11! Come early at 10:00 to learn more about the Remodeled Homes Tour and

the REMY Awards program.

BUY NARI Tabletop Sponsors: Arvest Bank, Raynor Garage Door of KC, and Fireplace & BBQ Center

Location: Doubletree by Hilton, 10100 College Blvd., Overland Park (College and 69 Highway).

Cost: Lunch is \$32 with ADVANCE reservations; \$37 for those companies needing to be invoiced. **Please Note: All who reserve and don't attend will be invoiced. No walk-ins will be allowed due to the hotel guarantee 72 hours prior to event.** Lunch will be a buffet served by hotel staff.

Deadline for Reservations is October 25. RSVP via e-mail to kcnari@RemodelingKC.com, call 913-362-8833, or register online. Go to www.RemodelingKC.com and sign up under the Events tab. **Masks in the meeting room are welcome and are optional. Masks are encouraged for all public spaces in the Doubletree including hallways, meeting registration table, bathrooms, etc. No walk-ins will be allowed due to the hotel guarantee 72 hours prior to event.**



Thanks to Pella Windows & Doors of Kansas City for being a BUY NARI tabletop sponsor at the September lunch. Left to right is Blake Walker, Art Spelts and Joe Quinn.

The President's Message

"It is not the critic who counts; not the man who points out how the strong man stumbles, or where the doer of deeds could have done them better. The credit belongs to the man who is actually in the arena, whose face is marred by dust and sweat and blood; who strives valiantly; who errs, who comes short again and again, because there is no effort without error and shortcoming; but who does actually strive to do the deeds; who knows great enthusiasms, the great devotions; who spends himself in a worthy cause; who at the best knows in the end the triumph of high achievement, and who at the worst, if he fails, at least fails while daring greatly, so that his place shall never be with those cold and timid souls who neither know victory nor defeat." -Theodore Roosevelt

This excerpt is from "Citizenship in a Republic", a speech given by Theodore Roosevelt, former President of the United States, at the Sorbonne in Paris, France, on April 23, 1910. I highly recommend that you read the entire speech if you ever get a chance.

I've noticed that some, not all, of the younger generation tends to have reservations about attempting a job or task. Some of this could be attributed to their aversion to taking risks. I've

had a few of our employees ask, "what if I make a mistake or mess it up"? With a smirk and a grin, I tell them this is how I've learned most of what I know. Trial and error have been the two greatest teachers in my life. I don't actively go looking for them, but I must admit they have a way of finding me.

In today's world with social media, news channels, and pundits for what seems like every area of life, our society is full of people to quickly point out "how the strong man stumbled". I've never met anyone yet that hasn't stumbled or isn't about to stumble. I was once told the only person that doesn't make a mistake is the person that doesn't do anything.

I hope we all encourage one another to keep taking chances and sometimes that means mistakes. If we learn from them and continue to press on, we will get better. As we get better, we can take on new challenges and press on to new horizons. We may not ever accomplish all that we set out to accomplish but if we continue to push forward, maybe we help blaze a path for those following behind us. I hope we learn to be encouragers and not just critics.

Sincerely,



Jonathan Kelly
Fireplace & BBQ Center
913-383-2286
jkelly@fireplacecenterkc.com



Congratulations to Brackmann Construction for winning the Best of the Tour award for their project in the 23rd Annual Remodeled Homes Tour. Judges from the Johnson County Community College interior design classes judged each Tour entry. Brackmann Construction came away with a perfect score of 60. They were awarded a certificate for half off the 2022 Tour fee. Bill Brackman, CR, is on the far left and Tony Gonzalez, CRPM, is on the far right and their homeowners are in the middle!

Pending Applications

Distinctive Quality Painting

Fred Occhipinto, Owner
Kansas City, MO
Painting, finishing touches for
residential and commercial projects
since 2005

Glen-Gery

Suzanne A. Maring, District Sales
Manager
Kansas City, KS
Brick manufacturer and distributor
since 1890

True Wealth & Company, LLC

Kenny Burkhead, CFO
Overland Park
Professional solutions to include HR,
finance, accounting, bookkeeping,
tax, legal, employee benefits, personal
wealth management since 2015

Board Minutes

October—Three applications were approved. The Finance Committee will be asking committees to increase their net revenue in 2022 to cover anticipated overhead increases. The October 20 fund raising event at Topgolf for the Futures Fund is selling well with 20 of the 26 bays filled.



KANSAS CITY NARI

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913-362-8833 • Fax: 913-362-8837

KCNARI@RemodelingKC.com • www.RemodelingKC.com

President

Jonathan Kelly
Fireplace & BBQ Center

First Vice President

Nick Shepard, CR
KC Home Solutions

Second Vice President

Jason Wright, CRS
Jason Wright Electric

Secretary

Steve Brattin
SVB Wood Floors

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Design

Ryan Christopher, SVB Wood Floors
Lindsay Hicks, Habitat for Humanity of KC
Jon Otten, Capitol Federal Savings Bank
Derick Shackelford, CR, CRPM, CLC,
Shack Built

Chair

Judy Transue, CR, CRPM, UDCP
CHC Design-Build



KC NARI MEETINGS:

All meetings will be held in person at the
NARI office or via Zoom...your choice!

Board Meeting

Wednesday, November 3 - 3:30 p.m.

Jonathan Kelly, 2021 President
913-383-2286, jkelly@fireplacecenterkc.com

Advocacy Committee

Date TBD - 9:00 a.m.

Peggy Bruce, Chair
913-827-9952, peggy.bruce@vwealth.com

Education Committee

Wednesday, November 10 - 11:00 a.m.

Co-Chairs - Derick Shackelford, CR, CRPM,
CLC, 913-544-4819, dericks@shackbuilt.com
John Bruce
913-859-9150, jbruce@outdoorlights.com

Ethics & By-Laws Committee

Karl Dunivent, Chair
816-343-8887, kdunivent@choicecabinetkc.com

Marketing/PR Committee

Tuesday, November 9 - 9:00 a.m.

Co-Chairs - Phil Steinle
913-696-9758, Phil@centurymarketinginc.com
Joanna Schiller
913-321-4100, joanna@abcosupplyus.com

Membership Committee

Wednesday, November 17 - 11:30 a.m.

Ryan Christopher, Chair
816-965-8655, ryan@svbwoodfloors.com

Remodeled Homes Tour Committee

Tuesday, November 9 - 11:30 a.m.

Charlie Schloegel, CR, UDCP, Chair
816-361-9669, Charlie@remodelagain.com

Social Committee

Tuesday, November 2 - 11:30 a.m.

Christine Hawkins, Chair
913-915-9140, Christine.hayes@ferguson.com

Workforce Development Committee

Thursday, November 18 - 8:00 a.m.

Nick Shepard, CR, Chair
913-780-4498, nick@kchomesolutions.net



BUY NARI!

Features Raynor Garage Doors of Kansas City

**8235 McCoy, Shawnee, KS
913-422-0441, www.raynorkc.com**

Raynor Garage Doors of Kansas City has been serving Kansas City for nearly 30 years. They offer products and services for both residential and commercial applications. The mission of Raynor Garage Doors of Kansas City is “to exceed expectations by providing expertise relative to our customer’s unique application. This experience, combined with our wide range of products, enables us to supply our customers with the perfect door to meet their needs. Customer satisfaction is the life blood of our family owned company and the key to our company’s continued growth.”

At the October meeting, Raynor will showcase their newest products and suppliers. Come meet the Raynor team and you’ll have a chance to win a couple of nice door prizes.

BUY NARI!

Also Features Arvest Bank

**6300 Nall Ave., Mission—17 locations in KC
913-261-2265, www.arvest.com**

“The story of Arvest is one of commitment started by our founders, an intense dedication to focusing on the customer above all else. This philosophy has remained the same during our growth from a small bank to a network of community banks able to provide a complete range of financial services. Staying true to these principals has been the common thread throughout our history. We will always be active and involved members of the communities we serve, and we will work to put the needs of our customers first as we continue to fulfill our mission: People helping people find financial solutions for life.”

At the October 28 lunch Rene Purtee will provide insight on the wide range of products and services Arvest Bank can provide to consumers and businesses. Topics will include information on equipment financing, home improvement and consumer loans. Come meet Rene who serves on KC NARI’s Education Committee. Arvest Bank has been a corporate sponsor since 2016.

BUY NARI!

Also Features Fireplace & BBQ Center

**10470 Metcalf Ave., Overland Park
913-383-2286, www.fireplacecenterkc.com**

Founded in 1945, Fireplace & BBQ Center works to “educate consumers/remodelers on best products in the hearth (fireplace) and barbecue industry. We will sell and service high quality equipment with high quality installations and service.” At the October 28th lunch they will show slide shows of fireplaces for new construction and remodeling. Visit with the Fireplace & BBQ Center owners, Jonathan & Carrie Kelly, as well as Mike Berry from the builder’s sales department. You’ll have a chance to win gift baskets with bbq rubs, cookbooks, etc.

Giving Back to Your Community!

Are you looking to utilize your skills in a way that can help your community? Operation Breakthrough, a non-profit in the KC Metro that cares for over 700 children in poverty, is seeking skilled professionals to help with various projects to benefit the learning and education of its students.

They have projects that need help from volunteers that have real construction-type skills. These include:

1. Help build raised beds for their learning kitchen to grow vegetables and herbs
2. Build a garden porch for children to have lessons outside
3. Help to repair and replace fences to keep our gardens and outdoor classrooms safe for students, as well as helping create a storage space to allow staff to store learning supplies.

If you are interested in an individual or group volunteer opportunity, reach out to Operation Breakthrough at volunteer@operationbreakthrough.org for more information.



BUSINESS BUILT TOGETHER

Thanks to the Following Members for Renewing in the 3rd Quarter

A to Z-Man Construction LLC 6 year member
AAA Siding & Remodeling LLC 3 year member
Absolute Distribution Inc. 2 year member
Aldrich Contracting Co. 17 year member
All Current Electric 8 year member
Big Bob's Flooring & Big Bob's Commercial 2 year member
Cabinet Design Sales 3 year member
CHC Design-Build 16 year member
CKF 15 year member
Cornerstone Home Improvements 23 year member
Country Club Builders LLC 13 year member
Custom Wood Products, Inc 8 year member
Dan-E Electric 2 year member
Deckorators 6 year member
Doolittle Distributing, Inc. 5 year member
Dyllan Construction, Inc. 13 year member
Empire Construction Group, LLC 4 year member
Excellence in Construction 7 year member
Four Seasons Sunrooms 10 year member
Frontier Restoration, LLC 7 year member
Granite Transformations of KC 17 year member
Great American Building Materials 26 year member
Hastings Remodeling LLC 16 year member
Historic Green 6 year member
Home Builders Assoc. of KC 18 year member
Kansas City Deck Supply 17 year member
KC Property Solutions LLC 2 year member
KC Wood 5 year member
Kent Mohler Exteriors, LLC 28 year member
Kings Remodel Inc. 4 year member
Kitchen Design Gallery 26 year member
Made in the Shade KC 3 year member
McCray Lumber & Millwork 14 year member
McQueen Associates 2 year member
Metropolitan Community College 2 year member
Midwest Fireplace 12 year member
Midwest Skylight LLC 15 year member
Mission Kitchen and Bath 19 year member
Norton & Schmidt Consulting Engineers, LLC 6 year member
One Stop Decorating Center 16 year member
Orion Design Inc. 11 year member

Pacific Mutual Door 31 year member
Pella Windows & Doors of Kansas City 26 year member
REconstruct 5 year member
Roth Living 9 year member
SCORE 1 year member
Shack Built, LLC 6 year member
ShelfGenie of Kansas City 5 year member
Small Haul Containers LLC 2 year member
Suiter Business Builders, Inc. 1 year member
Surface Center Interiors, LLC 11 year member
TurnKey General Contracting 4 year member
Wilborn Advisors 4 year member
Wrap It Up LLC 10 year member

Welcome New Members!

Give them a call, shoot them an email, agree to meet them at the next NARI event. Welcome them to KC NARI!

BRAVAS

Kevin Jones

9009 W. 95th St., Overland Park, KS 66212

(913) 948-6000

kevin.jones@bravas.com

www.bravas.com

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Property preservation and restoration

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We install the highest-quality roofing, gutters, windows, solar and siding for homeowners throughout Kansas City.

Sponsor: Ryan Christopher, SVB Wood Floors

Upcoming Fall Events-- SAVE THE DATES!

For in-person events, you agree to our COVID disclaimer. Currently masks are optional, and we welcome you to wear a mask at any of the chapter events. It's your choice.

Wed., October 20—Topgolf—Drive for the Future--Futures Fund Fundraising Event

Location: 10611 Nall Ave., Overland Park

Time: 3:00-6:00 pm **Bay Fee:** \$800—includes entry, food & drinks for 6 players, and your company name at bay

Thurs., October 28— Chapter Lunch Meeting

[Click Here to RSVP](#)

Location: DoubleTree by Hilton (College & 69 Hwy.), 10100 College Blvd., Overland Park

FREE Pre-Lunch Seminar: 10:00-11:00 am--Learn about the local chapter programs--REMY awards program & Remodeled Homes Tour

Lunch Guest Speaker: NARI National Chair of the Board Doug King, CR, King Contracting, St. Petersburg, FL

Time: 11:30-1:00, come early at 11 to network

Cost: \$32 with advance reservations, \$37 for those companies needing to be invoiced (members only)

Thurs., October 28— NARI Next...3rd Annual Construction Lingo Industry Trivia

[Click Here to RSVP](#)

Hosted at BRAVAS, 9009 W. 95th St., Overland Park

Time: 5:00-8:00 pm **Cost:** \$5/person

Wed., November 10—After-Hours Roundtable—Building a Successful Company

[Click Here to RSVP](#)

Hosted at CSW, 23540 W. 86th St., Shawnee

Time: 4:30-6:00 pm

Facilitated by Jake Schloegel, founder of Schloegel Design Remodel

Cost: for education, networking, food & drinks

Members: \$30/person **Non-members:** \$40/person

Thurs., November 18— Chapter Lunch Meeting

[Click Here to RSVP](#)

Location: DoubleTree by Hilton (College & 69 Hwy.), 10100 College Blvd., Overland Park

Guest Speaker: Gary Lezak, Meteorologist, 41 KSHB

Time: 11:30-1:00, come early at 11 to network

Cost: \$32 with advance reservations, \$37 for those companies needing to be invoiced (members only)

Tues., November 30—WIN (Women in NARI) —Creative Night

Hosted at Ferguson Bath, Kitchen & Lighting Gallery, 14105 Marshall Dr., Lenexa **Time:** 5:00-7:00 pm

Cost: TBD depending on craft materials--includes craft, networking, food & drinks

Thurs., December 9—Holiday Happy Hours/Jan's Retirement Party

[Click Here to RSVP](#)

Location: DoubleTree by Hilton (College & 69 Hwy.), 10100 College Blvd., Overland Park

Time: 6:00-10:00 pm

Cost: RSVP by November 19 (save \$5) \$45/person, after November 19 it's \$50/person

Register for Chapter Events! You can RSVP via email kcnari@RemodelingKC.com or call 913-362-8833 or go to the chapter website RemodelingKC.com & sign up on your own. Under the Events tab, choose the event & sign up!



Ferguson/Factory Direct Bath, Kitchen & Lighting Gallery partnered with Progress Lighting for their BUY NARI tabletop. Tara Yager, Progress Lighting, (left) joined Christine Hawkins, Ferguson/Factory Direct.

Client Care Coordinator Position at KC Lift & Elevator

The Client Care Coordinator (CCC) reports to the owners and works in the office / showroom on a full-time basis generally during the 8:30 am to 5:00 pm office hours. The CCC greets showroom visitors, provides efficient courteous sales consultation, customer service and coordinates the day-to-day operations of the technicians, sales appointments for staff and fields incoming calls. Additionally, the individual will assist owners & sales in projects, mailings & marketing. This role would be well suited to a person with a background in sales/service, caregiving, building industry or healthcare services. Requires basic computer skills and ability to learn a CRM system. Competitive hourly rate and bonus opportunities. Please send inquiries or resume to: Maria at mkoch@kclift.com

News to Know

- Congratulations to Maddy Ferguson, Mission Kitchen & Bath, who married Billy Maas on September 25. They honeymooned in Key West.
- Be an Expert at Ask an Expert! Kansas City NARI will be a show feature at the Johnson County Home & Remodeling Show, October. 29-31 at the Overland Park Convention Center. We need NARI members to work the NARI Ask An Expert booth. It would be great to have a contractor and sub or supplier work each shift...or 2 contractors. If you can work a 3-hour shift on Friday, Saturday or Sunday please reach out to Jan Burchett at kcnari@RemodelingKC.com or 913-362-8833.
- Congratulations to Tyler Shaffer who was named store general manager for ProSource of Lee's Summit.
- Congratulations to Chris Peterson, MCR, CRPM, CLC, Schloegel Design Remodel, for being awarded the Meritorious Service Award from Remodelers Advantage for his contribution to the group and dedication to improving remodeling throughout the U.S.

Make Time for the 2021 REMY Competition! What Projects Will You Enter?

KC NARI Chapter: 50 REMY Project Categories...What Category/Categories will your Company Win?

2021 REMY Entry Fees:

Standard - \$175* if paid and entry submitted by **October 21, 2021**

Late Entry \$255* if paid and entry submitted by **October 25, 2021**

Pricing is based on when project is submitted; not on when entry was started.

*NARI members submitting a REMY entry for the first time will receive a \$35 discount on their first project entry.

Go to www.REMYKC.com to find out more!

Getting to Know the 2022 Slate for KC NARI Board of Directors

At the November 18 lunch, those in attendance will vote for the following chapter leaders:

President - Nick Shepard, CR, KC Home Solutions

First Vice President - Jason Wright, CRS, Jason Wright Electric

Second Vice President - Steve Brattin, SVB Wood Floors

Secretary - Lindsay Hicks, Habitat for Humanity of KC

Treasurer - Mary Thompson, CR, CRPM, UDCP, Architectural Craftsmen

Director (through 2024) - Mara Proctor, CKF

These three Board members will retain their positions:

Director (through 2022) - Ryan Christopher, SVB Wood Floors

Director (through 2023) - Derick Shackelford, CR, CRPM, CLC, Shack Built

Chairman of the Board - Jonathan Kelly, Fireplace & BBQ Center

Upon election, Nick Shepard, CR, will name his two **President's Directors** who will serve during his presidency in 2022. He has chosen Christine Hawkins, Ferguson/Factory

Direct Bath, Kitchen & Lighting Gallery and Bill Ruisinger, CRPM, Paint Pro.

We asked the members of the 2022 slate for Kansas City NARI's Board of Directors to tell us more about themselves. Where did they grow up? What is their favorite dessert? What do you find challenging about the remodeling industry? Read below to find out more!

Nick Shepard, CR, KC Home Solutions, 2022 President

1. I grew up in Roeland Park and went to Shawnee Mission East.
2. Lemon bars
3. The biggest challenge in the remodeling industry is the "used car salesman stigma." Additionally, the difference between a professional company and Joe in his truck.

Jason Wright, CRS, Jason Wright Electric, 2022 First Vice President

1. I grew up in Martin City (south KC) and graduated from Grandview High School.
2. My favorite dessert is anything with chocolate as long as it does not have any fruit (I never like to mix nutrition and dessert).

3. The most challenging thing I have found in the remodeling industry is me, Jason Wright, and I can give many references that will back that up.

Steve Brattin, SVB Wood Floors, 2022 Second Vice President

1. I grew up in the northwest suburbs of the Chicagoland area/Addison Trail High School.
2. I'd say my favorite dessert is my sister in-law's homemade eclairs, especially being that she only makes them two or three times a year for the holidays
3. Well, this could be an extremely long list with the times that we are currently in. I'll keep it down to the two biggest challenges that I feel are an issue within the industry. #1 is workforce and skill set shortage and #2 is continuous material increases and shortages.

Lindsay Hicks, Habitat for Humanity of Kansas City, 2022 Secretary

1. I was born in Ohio, grew up all over the Midwest, went to two different high schools--Olathe East and Lafayette in St. Louis.
2. I am one of those crazy people that doesn't like dessert. A glass (or two) of red wine is my dessert.
3. Being in affordable housing, the most challenging thing is assisting low income families with life safety critical home repairs they need. So many families in Kansas City are living in unsafe housing because they need resources they can trust to help them.

Mary Thompson, CR, CRPM, UDCP, Architectural Craftsmen, 2022 Treasurer

1. KC Proud! I grew up in "Pretty Village", so I was a Lancer at Shawnee Mission East
2. Peanut butter sheet cake
3. Currently, the unpredictability of costs and supplies.

Ryan Christopher, SVB Wood Floors, Director through 2022

1. I grew up in Denver, CO.
2. Jan's Burchett's homemade chocolate chip cookies of course!
3. A long term challenge is finding good, dependable, & honest people to work for your company. A short term challenge has been the constant material shortages and price increases.

Derick Shackelford, CR, CRPM, CLC, Shack Built, Director through 2023

1. I was born in Maryville, MO and most my family is there, but I finished high school at Shawnee Mission Northwest. So, I claim two hometowns, Maryville & Shawnee! It's kinda like be bilingual y'all.
2. My grandma's strawberry rhubarb pie is my all-time favorite dessert.
3. Remodeling doesn't necessarily follow the standard rules of construction. Yes, the mechanics are the same, but every day you're faced with a new challenge because you're tying new work into old work. Ironically, making something 'level' isn't the right answer. Instead, you have to determine what looks 'right' because the old house has sagged or



Kansas City NARI Thanks Our 2021 Corporate Sponsors

Official Sponsor	Platinum Sponsor	Diamond Sponsors
  <p>BATH, KITCHEN & LIGHTING GALLERY</p>		  
		  
Gold Sponsors		
  	 	 
   	 	

Business Built Together

settled over time. For me, remodeling presents a career full of opportunities to problem solve and improve myself both professionally and personally.

Mara Proctor, CKF, Director through 2024

1. I grew up in Des Moines, Iowa. I graduated from Dowling.
2. I like anything with fresh fruit and creme brulee.
3. TIME I never have enough and price increases. I just feel the grim reaper every time I have to tell customers there is another price increase.

Jonathan Kelly, Fireplace & BBQ Center, 2022 Chair of the Board

1. I was born in Oklahoma, but graduated from Oak Park High School, north of the river.
2. My favorite desert is rhubarb pie. It tastes much better than it sounds.
3. Finding & training the next generation of workers is very difficult. Keeping them focused is a difficult task as well, sometimes too much multi-tasking going on, in my opinion.

Bill Ruisinger, CRPM, Paint Pro, 2022 President's Director

1. I have lived in the KC area all my life. I'm a proud graduate of Shawnee Mission South.
2. Warm and rich carrot cake!
3. Managing customer expectations, and of course, the whole labor situation.

Christine Hawkins, Ferguson/Factory Direct Bath, Kitchen & Lighting Gallery, 2022 President's Director

1. I grew up going back and forth from Kansas City, MO to Sarasota, Florida. I attended Notre Dame de Sion and ended up leaving so I could graduate early from Lee's Summit North.
2. I love my key lime pie!!!
3. I wish there was more time in the day! I also can't stand the sourcing issues we are having in this day and age. I feel like I spend most of my day putting out fires due to the lack of supplies and hunting down items.



Thanks to our 2021 Golf Tournament Corporate Sponsor: Bath & Kitchen Idea Center by Grandview Winnelson

Bath & Kitchen Idea Center by Grandview Winnelson is a full-service wholesaler that was founded in 1986 and located south of Kansas City in Grandview, Missouri. They are part of the Winsupply national organization founded in 1956. Locally, they have been operating for 35 years and collectively brings more than 75 years of industry knowledge and expertise to the forefront of wholesale plumbing. Grandview Winnelson will generate \$4.6 million in annual revenue, and they employ 25 staff in Grandview. They serve a variety of customers, from general contractors to designers and homebuilders to home buyers.

Their team is led and mentored by Matt Overholtzer. He brings an extensive background in sales, plumbing product knowledge, and truly embodies the company's mission as a whole when it comes to each individual customer experience at Grandview Winnelson.

As a local owned company, Grandview Winnelson has the flexibility, personalized relationships and local decision making ability to make them successful along with the national buying power within the Winsupply network. Being a part of the Winsupply family gives them access to 5 distribution centers across the US all housing over 200,000 square feet of warehouse space and inventory. Grandview Winnelson is structured to assist with any small or large residential / commercial project in a timely manner. They offer a wide range of high-quality products, fixtures, piping and parts within a catalog of more than 5,000 products. Their local team of delivery drivers serve the greater Kansas City metro area offering free delivery to jobsites and residential areas.

Grandview Winnelson is also home to the 3,700 square foot 'Bath and Kitchen Idea Center', making them a true one stop shop experience! They are considered one of Kansas City's premier showrooms. The showroom specializes in residential plumbing products and showcases a large variety of quality manufacturers and products ranging from freestanding tubs to kitchen sinks, custom shower fixtures to kitchen faucets, and everything in between. The showroom's working displays help give customers a firsthand look at how certain fixtures work and/or continue fostering a vision. Whether you're contracted to build a new home or are designing a small powder bath for a client, their showroom is an excellent place to start, and they welcome both trade professionals and your customers.

Grandview Winnelson is committed to providing their industry partners with exceptional customer service and product expertise, while creating a warm and welcoming experience. They pride themselves on building relationships with and providing trade professionals with both the essential products and knowledge to complete any job, big or small. They welcome new customers and are eager to help you grow your business. Stop by soon and become a part of the growing Grandview Winnelson family!

Fun on the Links at the NARI Golf Tournament!





Kansas City NARI Thanks the Following Sponsors:

Tournament Sponsor

BATH & KITCHEN
IDEA CENTER
by **Winnelson**

Beverage Sponsors

Absolute Distribution
AZEK Building Products/Timber Tech
Kansas City Millwork
Pella Windows & Doors of Kansas City

Dinner Sponsors

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Ball Sponsor

ProSource of KC West/Lee's Summit

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Putting Contest Sponsor

NARI Next

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CSW
Ferguson|Factory Direct Bath,
Kitchen & Lighting Gallery
Frontier Restoration
Gaylord Glass & Hayes Insulation
Habitat for Humanity of Kansas City
ReStore
Jason Wright Electric
Manning GD
Renewal by Andersen
RockTops Granite & Stone
Fabrication
Surface Center Interiors
SVB Wood Floors
Wausau Supply Company
X/O Exteriors & Outdoors

KANSAS CITY NARI FUTURES FUND DRIVE FOR THE FUTURE



TOPGOLF OVERLAND PARK

10611 NALL AVENUE, OVERLAND PARK, KS 66207

Wed., October 20, 2021 • 3:00-6:00 pm

Proceeds will be donated to the KC NARI Futures Fund to continue its work in developing the future of job opportunities in the construction trades.

Sponsorship Opportunities

Event Sponsors



Boise Cascade

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☐ Yes, sign me up for a Bay Sponsor!

☐ Please invoice company ☐ Charge credit card on file ☐ Call me for credit card details

Please contact Gretchen Evans at kcnarigretchen@RemodelingKC.com to reserve your sponsorship.
Got questions? Call 913-362-8833.



Thank you to the following NARI contractor members for being a 2021 sponsor:

Master Craftsman

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Pyramid Roofing Company

Kansas City NARI Vision: Kansas City NARI is the premier resource for the remodeling industry and its consumers. All remodelers will want to be part of Kansas City NARI and customers will insist on contracting with our members.

Kansas City NARI Mission: Support member-focused education and encourage business relationships. To fulfill this mission, Kansas City NARI will serve its members by:

- Providing education and certification programs
- Offering networking and marketing opportunities
- Creating a public awareness that makes NARI a household name
- Growing a dynamic organization

Kansas City NARI Value Statement: Improve the perception of the professional remodeling industry by creating positive remodeling experiences.

Kansas City NARI Motto: Business built together.

Kansas City NARI Values:

- Kansas City NARI is committed to the following values as a measurement of all our actions:
- Member-focused-- Continually expand and/or improve quality services for NARI members.
- Financial Responsibility--Exercise sound financial management in the best interest of our members.
- Community Service--Foster a sense of community within the NARI membership as well as give back to the community in which we live and work.
- Cooperation--Provide an environment in which the members and leaders work cohesively for the betterment of NARI.
- Integrity--Demonstrate ethical business practices by following our Code of Ethics and showing respect for fellow members and the organization.
- Recognition--Honor the traditions that have been established of recognizing members, their companies and their employees for contributing to the professionalism of the remodeling industry.

