

# NARI® NEWS

The Professional Remodeling Industry

D E C E M B E R 2 0 2 1

#### REMODELING TO THE HIGHEST STANDARDS

# IN THIS ISSUE:

- President's Message
   Pg 2
- NARI Committee Meetings - Pg 3
- 2022 Events *Pg 5*
- 2022 Board of Directors - Pg 5
- Welcome New Members - Pg 6
- Holiday Happy Hours - Pg 7

## Letter from Jan Burchett

#### NARI...the Gift that Keeps Giving!

It is time for me to say goodbye after 27 plus years of amazing memories, friendships and success as Kansas City NARI has grown to become the 2nd largest chapter in the U.S. How did we do that? With our gifts of community, communication, and connections.

Community: Kansas City NARI has created a strong community of amazing volunteer leaders, active members, and the ongoing desire to give back to both the professional remodeling industry and the communities in which we live and work. We created an ongoing community focused event for ready-to-remodel consumers by hosting a Remodeled Homes Tour for the past 23 years, for completing community service projects for both charitable organizations and families in need, and for using public relations and social media to educate consumers about NARI and the professional remodeling industry. Oh, and let's not forget the radio shows we hosted as well as the 2013 NARI National meeting that we produced with an amazing party at Boulevard Brewing Co.

Communication: So, I know you will not miss the myriads of emails from me...but I felt that reaching out to busy remodeling professionals took some repetition and reminders for events and activities. And we are still the buzz among other NARI chapter execs when they hear what our monthly chapter lunch meetings attract attendance-wise...especially before COVID. But more than anything, I

loved the communication that was just between you and me...where we talked about family and vacations and amazing remodel projects... and even about those not so pleasant topics of economic downturns, workforce issues, COVID environment challenges, material delays and more.

Connections: the beauty of this competitive industry is that in NARI, all members are on an equal playing field, knowing that experience, ethics, and craftsmanship can easily set NARI members apart from Chuck in a truck. It has been humbling to watch competitors help each other out, give sound input, share business advice in certification study groups and at roundtables, and to celebrate with each other at the REMY awards where the competition is fiercest. But what was great for me was the many members that never said no, but instead asked...how can I help?

I look forward to the next chapters in my life: more time in the RV, uninterrupted reading, volunteering, more time with the grandkids, and for sure, staying in communication and keeping the connections with all my NARI friends.

Take care,

Jan Burchett Executive Director October 1, 1994-December 15, 2021



# The President's Message

Hard to believe but this is my final month as President of KC NARI. I must admit that KC NARI means so much more to me today than it did even a year ago. I loved KC NARI before, but this year has changed me into a KC NARIan for life. This year of sitting in on various committees and trying to listen to membership as best as I could, I've heard new ideas, disappointments, and everything in between. Some were big items and some not so much but I hope everyone had a chance to be heard. Through this whole process I've seen up close and personal, the passion and dedication that our committees have for KC NARI. We are truly an exceptional chapter and it made me want to be a bigger part of it.

I've also had the opportunity for more than a year now to sit in on an incoming president/sitting president ZOOM calls with NARI National and other chapters. I'm pleased to report that I've seen huge strides in how our chapter and national are starting to work together. Over the last few years, National has added staff to help with education, marketing, etc. I've seen these national staff members reach out to our local chapter for help, ideas, questions, and more. I believe national staff is just as energized and excited to create, develop, and enhance what NARI is all about. I was very excited to see Anthony Lopez

and Doug King from HQ and National join us for our Holiday Happy Hours and Jan's Retirement Party.

I'm also happy to report that I truly feel that KC NARI has some great growth potential in the years to come. We are very fortunate to have some good leaders in queue to be future Presidents of our chapter. Kansas City NARI also has a very favorable reputation with HQ and National. Both organizations have told me that they look to Kansas City as a chapter on the move with a lot of enthusiasm and great networking. This is something they would like to promote to other chapters!

As we move forward with our new Executive Director, Laurie Weber-Manning, and as National looks to hire a new permanent CEO, let's not forget that foundation laid by the previous folks. Jan Burchett has done so much with the Kansas City chapter over the last 27 years to get us to where we are today. NARI HQ has spent considerable money and hours of time on phone calls reaching out to Kansas City to help ramp up programs that will benefit other NARI chapters. This is truly a "family" type organization from top to bottom. Sure, there has been time that we will disagree, but we all bleed NARI blue!

I will be forever grateful for the opportunity that has presented to me, and I will do my best to continue to help KC NARI and NARI National any way I can.

God Bless,

Jonathan Kelly Fireplace & BBQ Center 913-383-2286

jkelly@fireplacecenterkc.com



Thank you to our November lunch sponsors!

#FERGUSON FACTORY DIRECT

BATH, KITCHEN & LIGHTING GALLERY





# **Pending Applications**

# Kitchen Renovation DBA Oak Home Improvement LLC

Michael Collings, Owner/GM North Kansas City Kitchen contractor since 2015 Sponsor: Karl Dunivent, Choice Cabinet

#### Turn Key Interiors, LLC

Susan Fehlig Leawood, KS Interior design for commercial and residential remodeling Sponsor: Mike Berry and Jonathan Kelly, Fireplace & BarBQ Center

## **Board Minutes**

On December 1, the Board of Directors approved the 2022 budget. The 2022 new board members that were approved by the membership at the November 18 annual meeting and luncheon, attended the board meeting and after the meeting participated in a presentation that outlined the fiduciary responsibility of a board member. The committee chairs also were invited to attend. 2022 President, Nick Shepard, CR, then led the attendees through a team building exercise called "A Penny for Your Thoughts".



#### KANSAS CITY NARI

8015 Shawnee Mission Pkwy. • Merriam, KS 66202 913-362-8833 • Fax: 913-362-8837

KCNARI@RemodelingKC.com • www.RemodelingKC.com

#### President

Jonathan Kelly Fireplace & BBQ Center

#### First Vice President

Nick Shepard, CR KC Home Solutions

#### Second Vice President

Jason Wright, CRS Jason Wright Electric

#### Secretary

Steve Brattin SVB Wood Floors

#### Treasurer

Mary Thompson, CR, CRPM, Architectural Craftsmen

#### **Directors**

Lauren Balestrieri, UDCP, L Marie Interior Design

Ryan Christopher, SVB Wood Floors Lindsay Hicks, Habitat for Humanity of KC Jon Otten, Capitol Federal Savings Bank Derick Shackelford, CR, CRPM, CLC, Shack Built

#### Chair

Judy Transue, CR, CRPM, UDCP CHC Design-Build



# KC NARI MEETINGS:

All meetings will be held in person at the NARI office or via Zoom...your choice!

#### Board Meeting Wednesday, January 12 - 3:00 p.m.

Nick Shepard, CR, 2022 President 913.383.2286, nick@kchomesolutions.net

#### **Advocacy Committee**

Peggy Bruce, Chair 913-827-9952, peggy.bruce@vwealth.com

#### Education Committee

Wednesday, January 12 - 11:00 a.m.

Co-Chairs - Derick Shackelford, CR, CRPM, CLC, 913-544-4819, dericks@shackbuilt.com
John Bruce

913-859-9150, jbruce@outdoorlights.com

#### **Ethics & By-Laws Committee**

Karl Dunivent, Chair 816-343-8887, kdunivent@choicecabinetkc.com

#### Marketing/PR Committee Tuesday, January 11 - 9:00 a.m.

Co-Chairs - Phil Steinle 913-696-9758, Phil@centurymarketinginc.com Joanna Schiller 913-321-4100, joanna@abcosupplyus.com

#### Membership Committee Wednesday, January 19 - 1:30 p.m.

Ryan Christopher, Chair 816-965-8655, ryan@svbwoodfloors.com

#### Remodeled Homes Tour Committee Tuesday, January 11 - 11:30 a.m.

Charlie Schloegel, CR, UDCP, Chair 816-361-9669, Charlie@remodelagain.com

#### Social Committee Tuesday, January 4 - 11:30 a.m.

Christine Hawkins, Chair 913-915-9140, Christine.hayes@ferguson.com

#### Workforce Development Committee Thursday, January 20 - 8:00 a.m.

Nick Shepard, CR, Chair 913-780-4498, nick@kchomesolutions.net



# SAVE THE DATE! 2022 Events

**Wednesday, January 5** – NARI Next, Hump Day Happy Hours, Sharks on Shawnee Mission Parkway at 5:30 p.m.

**Thursday, January 20** – REMY Awards Evening with Joel Nichols, Doubletree by Hilton in Overland Park

**Friday, January 21 – 23 –** We will have a booth at the Johnson County Home + Garden Show.

Thursday, January 27 - Luncheon, Chris Kuehl

**Friday, February 4 – 6 –** We will have a booth at the KC Remodel + Garden Show.

Friday, February 11 - NARI Next, Poker Night

Thursday, February 24 – Luncheon

Thursday, March 31 – Luncheon

Thursday, April 21 - Luncheon

**Saturday April 30** – May 1 – 24th Annual Remodeled Homes Tour

Thursday, May 19 - Luncheon

Thursday, June 23 – Luncheon

Thursday, July 28 – Luncheon

Thursday, August 25 – Luncheon

Thursday, September 29 - Luncheon

Thursday, October 27 - Luncheon

Thursday, November 17 – Luncheon



## We are pleased to announce the 2022 KC NARI Board of Directors

During the November chapter annual meeting and lunch, on behalf of the Nominating Committee, President Jonathan Kelly introduced the 2022 Board of Directors. The 2022 Board of Directors was approved by the members and later by the Board of Directors on December 1. Please join us in congratulating them.

#### President

Nick Shepard, CR, KC Home Solutions nick@kchomesolutions.net, 913.383.2286

#### First Vice President

Jason Wright, CRS, Jason Wright Electric jason@jasonwrightelectric.com, 816.207.5445

#### **Second Vice President**

Steve Brattin, SVB Wood Floors steve@svbwoodfloors.com, 816.965.8655

#### Secretary

Lindsay Hicks, Habitat for Humanity of KC lhicks@habitatkc.org, 816.231.6889

#### Treasurer

Mary Thompson, CR, CRPM, UDCP, Architectural Craftsmen mary@archcraftsmen.com, 913.963.2246

#### Director (through 2024)

Mara Proctor, CKF mproctor@ckfco.com, 913.599.5492

#### Director (through 2022)

Ryan Christopher, SVB Wood Floors ryan@svbwoodfloors.com, 816.965.8655

#### Director (through 2023)

Derick Shackelford, CR, CRPM, CLC, Shack Built dericks@shackbuilt.com, 913.603.9903

#### **Director (President Appointee 2022)**

Bill Ruisinger, CRPM, Paint Probill@paintproinc.net, 913.685.4089

#### **Director (President Appointee 2022)**

Christine Hawkins, Ferguson Bath, Kitchen & Lighting Gallery christine.hawkins@ferguson.com, 913.915.9140

#### Chair of the Board

Jonathan Kelly, Fireplace & BarBQ Center jkelly@fireplacecenterkc.com, 913.383.2286

#### **Newest Members to KC NARI!**

Welcome them to NARI, give them a call, shoot them an email, agree to meet them at the next local NARI event.

#### Cates Heating & Cooling Service Co.

Derek Larm 14361 W. 96th Terr., Lenexa, KS 66215 913.888.4470

Derek@catesservice.com
www.catesheatingandcooling.com
Locally owned heating & cooling contractor with additional
plumbing service
Sponsor: Dave Wieser, DW Creative Marketing

#### Dry Deck Ceilings, LLC

Al Adriance
1826 Tennyson St., Kansas City, KS 66104
816.589.3038
aladriance72@gmail.com
www.drydeck.biz
Install under deck ceilings
Sponsor: Steve Brattin, SVB Wood Floors

#### **DW** Creative Marketing

Dave Wieser 6801 W. 107th St., #105, Overland Park, KS 66212 913.499.7677

dave@dwcreativemarketing.com www.dwcreativemarketing.com We focus on helping businesses that primarily focus on marketing to homeowners.

#### **Evolving Home Automation**

Brock DeSouza P.O. Box 122, Raymore, MO 64083 816.623.0490

evolvinghomeautomation@gmail.com www.evolvinghomeautomation.com Smart Home company-home theater, whole home audio, security systems, internet optimization, smart shades Sponsor: Mike King, Kings Remodel

#### Wicked Grain LLC

Jacob Matz
7893 Mastin Dr., Overland Park, KS 66204
913.325-9188
matz@wickedgrain.com
www.wickedgrain.com

Custom furniture that is family owned & specializes in making unique items from slabs/barnwood.

Sponsor: Graham Power, CSW

# **2021 Holiday Happy Hours** and Celebrating Jan!

On December 9th Kansas City NARI came together to acknowledge our 2021 accomplishments and celebrate the retirement of our long-standing Executive Director, Jan Burchett. This year acknowledgements are:



National NARI Chairman of the Board, Doug King, CR MBA of King Contracting in St. Petersburg, FL, Jan Burchett and Anthony Lopez, Membership Relations Coordinator of NARI Headquarters.

#### **Ambassador Award**

The Ambassador Award is given to a member who has consistently recruited new members into Kansas City NARI during the past 12 months.

We had many members who helped us recruit 27 new members this year and one member recruited 2 of those new members in 2021. This year's Ambassador Award winner is Graham Power, CSW.



President Jonathan Kelly presents Joselin Power with Graham Power's Ambassador Award.

#### **Best of Tour Award**

A new award was created this year called the Best of Tour award. The Remodeled Homes Tour Committee partnered with interior design students from Johnson County Community College to go on the tour and judge the projects on aesthetics, quality craftsmanship and overall presentation. Thanks to the creative work of Joe Thompson, Architectural Craftsmen, we have a traveling trophy for this award as well as a plaque. This first year award, with a perfect score of 60 out of 60, goes to **Brackmann Construction.** 



President Jonathan Kelly presents Tony Gonzalez with the inaugural Best of Tour Remodeled Homes Tour traveling trophy on behalf of Brackmann Construction.

#### **Foundation Award**

The Foundation award recognizes the efforts of a supplier/ sub/business partner. Nominees for this award are companies who consistently support Kansas City NARI with attendance at functions as well as financial support where appropriate and being active on the committee level. This company also strongly supports the remodeling industry in their day-to-day business.

The winner of this year's Foundation Award has

- Supported Kansas City NARI's corporate sponsorship by being a sponsor for the past 6 years and has moved up a level to diamond sponsor for 2022
- The company has been a chapter member for almost 10 years and actively participates in most of the chapter's events, both educational and social
- They have been active on the Marketing/PR Committee for many years and on Finance Committee and Workforce Development Committee.
- One of their employees has served on the Board for the past 7 years.

This year's Foundation Award is presented to Fireplace & BarBQ Center.

#### Plumb, Square & Level Award

The Plumb, Square & Level Award winner is nominated by the members. This is a traveling trophy given to a member that is active at various levels in NARI. Many thanks to Dennis Clark, Pacific Mutual Door, for creating and building this amazing traveling trophy.

Nominees for the award this year included the following individuals:

- Lauren Balestrieri, UDCP
- Gene Bosley
- Steve Brattin
- Christine Hawkins
- Jonathan Kelly
- Mike O'Connell, MCRS, GCP, CAPS
- Bob Quirk
- Nick Shepard, CR

Here are some comments about this year's recipient from other members—

- He is always the first person to invest in NARI and advocate for others to do the same.
- His optimism and persistence have really helped lead more people getting back to being involved with NARI.
   He also dedicated countless hours in helping the Staffing

- Committee get a new executive director in place.
- I have been absolutely astonished by his leadership skills and dedication to KC NARI.
- He has helped our chapter create better relationships, innovative solutions, strategic planning, professionalism, goal setting and outstanding leadership skills.
- He has driven conversations forward and has elevated the entire chapter by his leadership.

This year's Plumb, Square & Level Award winner is Jonathan Kelly.



President Jonathan Kelly receives Plain Jan's Cookies and a NARI coat from 2022 KC NARI President, Nick Shepard, CR.

#### President's Choice Award

The President's Choice Award is presented by the current president to individuals and/or companies that have been instrumental in helping make this past year a success. This year Jonathan Kelley recognized two individuals:

- Jason Wright, CRS
- Jan Burchett

#### The Jan Burchett Legacy Award

Given to someone who shows genuine care and empathy toward each member and the organization. Jan, please come up to claim you award.



President Jonathan Kelly presents Jan Burchett with an inaugural award, The Jan Burchett Legacy Award.



Jan Burchett, her husband Tom and her two grandkids Brooklyn 1 year 9 months and Henry 2 weeks old.



Jan Burchett and Social Committee Chair, Christine Hawkins.

# NAR

### Kansas City NARI Thanks Our 2021 Corporate Sponsors

Official Sponsor

Platinum Sponsor

Diamond Sponsors



















#### Gold Sponsors















## FERGUSON | FACTORY DIRECT













**Business Built Together** 



# Thank you to the following NARI contractor members for being a 2021 sponsor:

#### **Master Craftsman**

Architectural Craftsmen
Gartman Remodeling
Jason Wright Electric
Royal Garage Door
Schloegel Design Remodel
SERVPRO of Leavenworth & NW
Wyandotte Co. & West Topeka
Shack Built
Total Home Remodeling

#### **Craftsman**

ALH Home Renovations
All Current Electric
CHC Design-Build
Heiman Development Co.
Morgan Miller Plumbing
Outdoor Lighting Perspectives
Phoenix Renovation & Restoration
Plumbing Plus
Pyramid Roofing Company

**Kansas City NARI Vision:** Kansas City NARI is the premier resource for the remodeling industry and its consumers. All remodelers will want to be part of Kansas City NARI and customers will insist on contracting with our members.

**Kansas City NARI Mission:** Support member-focused education and encourage business relationships. To fulfill this mission, Kansas City NARI will serve its members by:

- Providing education and certification programs
- Offering networking and marketing opportunities
- Creating a public awareness that makes NARI a household name
- Growing a dynamic organization

**Kansas City NARI Value Statement:** Improve the perception of the professional remodeling industry by creating positive remodeling experiences.

Kansas City NARI Motto: Business built together.



#### **Kansas City NARI Values:**

- Kansas City NARI is committed to the following values as a measurement of all our actions:
- Member-focused-- Continually expand and/or improve quality services for NARI members.
- Financial Responsibility--Exercise sound financial management in the best interest of our members.
- Community Service—Foster a sense of community within the NARI membership as well as give back to the community in which we live and work.
- Cooperation—Provide an environment in which the members and leaders work cohesively for the betterment of NARI.
- Integrity—Demonstrate ethical business practices by following our Code of Ethics and showing respect for fellow members and the organization.
- Recognition—Honor the traditions that have been established of recognizing members, their companies and their employees for contributing to the professionalism of the remodeling industry.